WASHINGTON, D.C. 20549
$\qquad$

FORM 8-K
CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(D) OF THE

SECURITIES EXCHANGE ACT OF 1934

## SYNALLOY CORPORATION

## (Exact name of registrant as specified in its charter)

| Delaware | 0-19687 | 57-0426694 |
| :---: | :---: | :---: |
| (State or other jurisdiction of incorporation) | (Commission File Number) | (IRS Employer Identification No. |
|  | Croft Industrial Park, P.O. Box 5627, Spartanburg, SC 29304 | 29304 |
|  | (Address of principal executive offices) | (Zip Code) |

Registrant's telephone number, including area code: (864) 585-3605

INAPPLICABLE
$\qquad$
(Former name or former address if changed since last report)

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS
(c) Exhibits

99 - Synalloy Corporation Press Release dated October 21, 2003
ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Please see Exhibit 99 for Registrant's 2003 third quarter earnings release.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on behalf by the undersigned hereunto duly authorized.

SYNALLOY CORPORATION

By: /S/ GREGORY M. BOWIE

## Gregory M. Bowie

Vice President, Finance
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Exhibit Number Name

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Press Release of Synalloy Corporation dated October 21, 2003

# NEWS RELEASE 

## FOR IMMEDIATE RELEASE

## Synalloy Corporation Announces Third Quarter Results

Spartanburg, South Carolina, October 21, 2003 . . Synalloy Corporation (Nasdaq:SYNL), a producer of specialty chemicals, dyes and pigments, stainless steel pipe, vessels and process equipment, announces net income of $\$ 4,000$ or $\$ .00$ per share for the third quarter compared to net income of $\$ 42,000$ or $\$ .01$ per share for the same period last year.

## Chemicals Group

Sales in the Colors Segment increased $72 \%$ and $15 \%$ for the quarter and year to date, respectively, from the same periods last year reflecting the impact of acquiring certain assets of Rite Industries, Inc. ("Rite") on July 23, 2003. Without the addition of Rite's sales, revenues in the segment would have decreased $20 \%$ and $15 \%$ for the quarter and year to date, respectively, from the same periods last year reflecting the continued decline in the textile industry. Although the Segment incurred an operating loss for the quarter, management estimates that about $\$ 350,000$ of non-recurring costs have been incurred transitioning the operations acquired from Rite into the existing Colors business. The Segment has been reimbursing Rite for part of its operating costs at its plant in High Point, North Carolina where it continues to blend and ship dyes for the Segment. By the end of October, production in High Point should be discontinued and the blending operation installed in the Segment's Spartanburg plant should become fully operational. At that time the Segment should begin to experience the anticipated benefits expected from the acquisition.

Specialty Chemicals Segment sales and operating income declined $2 \%$ and $37 \%$ for the third quarter from the same period last year, respectively. However, for the nine months, sales and operating income increased $6 \%$ and $53 \%$ before write-down, from last year's amounts, respectively. The Spartanburg location experienced a significant increase in sales for May, June and July of 2003 from the timing of several contract campaigns accounting for significant increases in sales and profitability for the second quarter of 2003 over the same period last year. In 2002, similar campaigns ran more heavily in the third quarter, causing the declines in sales and profits for the quarter compared to the third quarter of last year. Management believes that there continues to be sufficient demand within this Segment's business to provide the opportunity for it to operate profitably for the fourth quarter, but there can be no assurance that this will occur.

## Metals Segment

Dollar sales increased $4 \%$ for the quarter and $8 \%$ for the year from the same periods a year earlier as a result of $14 \%$ and $21 \%$ higher average selling prices partially offset by $9 \%$ and $11 \%$ lower unit volumes for the quarter and year to date, respectively. The increase in selling prices resulted primarily from a change in product mix to a higher percentage of higher margin large diameter pipe, which led to the significant improvement in operating income, continuing a trend that began in the second quarter. Cost reductions implemented in the third quarter of last year also contributed to the profit improvement. While commodity pipe generated operating income for the quarter and first nine months of 2003, piping systems continued to struggle incurring losses for the quarter and year to date. Piping systems' backlog continues to hold at a better than average level declining $\$ 1,000,000$ from the 2003 second quarter ending amount of $\$ 6,400,000$. However, due to the customers' scheduling requirements for our material, it was unable to get a sufficient amount of work in the shop from the backlog to enable piping systems to operate profitably for the quarter. Surcharges paid on stainless steel raw materials continued to increase during the quarter and were approximately $100 \%$ higher at the quarter-end from last year's third quarter-end. The Segment was able to pass through most of these cost increases, which also accounted for part of the increase in selling prices.

Market conditions continue to be very competitive and sales activity for commodity pipe continues to be sporadic, consistent with current conditions in the construction industry. While we continue to be encouraged by commodity pipe's results, the poor performance by piping systems coupled with current conditions in the construction sector, provide an element of uncertainty to the performance of this Segment for the fourth quarter.

## Other Items

Included in other income for the third quarter of 2003 is $\$ 150,000$ of non-recurring income and $\$ 119,000$ in dividend income received from the Company's life insurance policies. A write-down was recorded in the second quarter of 2002 which is reflected in the last year's year-to-date numbers. Impairment assessments were performed in the second quarter of 2002 on the plant and equipment located at Spartanburg, S.C. and goodwill. The assessments resulted in the recording at the end of the second quarter of 2002 of a $\$ 2,267,000$ impairment loss on the plant and equipment, $\$ 1,786,000$ related to the Colors Group and $\$ 481,000$ to the Specialty Chemicals Group. The assessments also resulted in the writeoff of $\$ 362,000$ of goodwill, $\$ 201,000$ in the Metals Segment and $\$ 161,000$ in the Colors Group, which was recorded as a restatement in the first quarter of 2002 reflecting the cumulative effect of a change in accounting principle. No similar impairment of goodwill was deemed necessary in 2003. An inventory charge of $\$ 2,471,000$ was also recorded in the second quarter of 2002, $\$ 1,800,000$ for the Colors Group and $\$ 671,000$ for the Metals Segment. Finally, a $\$ 97,000$ environmental charge was accrued in the second quarter of 2002 for the Colors Group. A complete explanation of these charges is included in the Company's 2002 Annual Report on Form 10-K.

For more information about Synalloy Corporation, please visit our web site at www.synalloy.com.

The statements contained in this release that are not historical facts may be forward looking statements. The forward looking statements are subject to certain risks and uncertainties, including without limitation those identified below, which could cause actual results to differ materially from historical results or those anticipated. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates. The following factors could cause actual results to differ materially from historical results or those anticipated; adverse economic conditions, the impact of competitive products and pricing, product demand and acceptance risks, raw material and other increased costs, customer delays or difficulties in the production of products, and other risks detailed from time to time in Synalloy's Securities and Exchange Commission filings. The preliminary earnings shown herein are forward looking statements and are subject to change for any adjustments resulting from the auditing process. Synalloy Corporation assumes no obligation to update the information included in this release.

Contact: Greg Bowie at (864) 585-3605

## SYNALLOY CORPORATION COMPARATIVE ANALYSIS



## SEGMENT INFORMATION

|  | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Sep 27, 2003 |  | Sep 28, 2002 |  | Sep 27, 2003 |  | Sep 28, 2002 |
| Chemicals Group |  |  |  |  |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |  |
| Colors Segment | \$ | 8,535,000 | \$ | 4,966,000 | \$ | 17,447,000 | \$ | 15,174,000 |


| Specialty Chemicals Segment |  | 5,778,000 |  | 5,870,000 |  | 18,330,000 |  | 17,370,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group net sales | \$ | 14,313,000 | \$ | 10,836,000 | \$ | 35,777,000 | \$ | 32,544,000 |
| Operating (loss) income |  |  |  |  |  |  |  |  |
| Colors Segment (1)(2) | \$ | $(365,000)$ | \$ | 77,000 | \$ | $(466,000)$ | \$ | $(687,000)$ |
| Write-down of plant \& equipment and Inventory |  | - |  | - |  | - |  | $(3,683,000)$ |
| Minority interest |  | 73,000 |  | - |  | 73,000 |  |  |
| Segment operating (loss) income |  | $(292,000)$ |  | 77,000 |  | $(393,000)$ |  | $(4,370,000)$ |
| Specialty Chemicals Segment (1) |  | 224,000 |  | 357,000 |  | 712,000 |  | 466,000 |
| Plant \& equipment write-down |  | - |  | - |  | - |  | $(481,000)$ |
| Segment operating income (loss) |  | 224,000 |  | 357,000 |  | 712,000 |  | $(15,000)$ |
| Chemicals Group (1) |  | $(68,000)$ |  | 434,000 |  | 319,000 |  | $(221,000)$ |
| Asset write-downs |  | - |  | - |  | - |  | $(4,164,000)$ |
| Minority interest |  | 73,000 |  | - |  | 73,000 |  |  |
| Group operating (loss) income | \$ | $(68,000)$ | \$ | 434,000 | \$ | 319,000 | \$ | $(4,385,000)$ |
| Metals Segment |  |  |  |  |  |  |  |  |
| Net sales | \$ | 11,538,000 | \$ | 11,122,000 | \$ | 34,527,000 | \$ | 31,850,000 |
| Operating income (loss) (1) | \$ | 221,000 | \$ | 8,000 | \$ | 536,000 | \$ | $(854,000)$ |
| Write-down of inventory |  | - |  | - |  | - |  | $(671,000)$ |
| Segment operating income (loss) | \$ | 221,000 | \$ | 8,000 | \$ | 536,000 | \$ | $(1,525,000)$ |
|  |  | ======== |  | ========= |  | ========= |  | ======== |
| Combined operating income (loss) | \$ | 153,000 | \$ | 442,000 | \$ | 855,000 | \$ | $(5,910,000)$ |
| Unallocated expenses |  |  |  |  |  |  |  |  |
| Corporate expenses |  | 192,000 |  | 196,000 |  | 666,000 |  | 680,000 |
| Gain on sale of assets |  | - |  | - |  | - |  | $(66,000)$ |
| Interest expense |  | 225,000 |  | 182,000 |  | 707,000 |  | 613,000 |
| Other (income) expense |  | $(269,000)$ |  | - |  | $(283,000)$ |  | 2,000 |
| Income (loss) before taxes | \$ | 5,000 | \$ | 64,000 | \$ | $(235,000)$ | \$ | (7,139,000) |

(1) Before write-downs of inventory, plant and equipment.
(2) Before minority interest

Sep 27, 2003
Dec 28, 2002

| \$ | 892,000 | \$ | $2,412,000$ |
| :--- | ---: | :--- | ---: |
|  | $16,500,000$ |  | $11,425,000$ |
|  | $21,919,000$ |  | $19,754,000$ |
|  | $39,311,000$ |  | $33,591,000$ |
|  | $19,871,000$ |  | $21,206,000$ |
|  | $5,165,000$ |  | $5,169,000$ |
| \$ | $64,347,000$ | $\$$ | $59,966,000$ |
|  | $========$ |  | $========$ |

\$

| - | $3,863,000$ |
| ---: | ---: |
| $12,072,000$ | $9,669,000$ |
| $------------------------13,532,000$ |  |
| $12,072,000$ | $10,000,000$ |


| Other long-term liabilities and minority interest | 1,943,000 |  | 2,560,000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Shareholders' equity |  | 33,828,000 |  | 33,874,000 |
| Total liabilities \& shareholders' equity | \$ | 64,347,000 | \$ | 59,966,000 |
| Backlog-Piping Systems \& Process Equipment | \$ | 5,400,000 | \$ | 8,300,000 |

