STRENGTHEN SYNALLOY

OUR SOLUTION FOR LONG-SUFFERING STOCKHOLDERS:

- ✓ A RECONSTITUTED, QUALIFIED BOARD
- ✓ A STRATEGIC PLAN TO UNLOCK VALUE
- ✓ A PROVEN, WELL-ALIGNED INTERIM CEO





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UNLIKE THE INCUMBENT BOARD, PRIVET AND UPG HAVE A PLAN FOR STRENGTHENING SYNALLOY

01. 02. 03. 04.

The Clear Path to a Stronger Synalloy

While the Board did not have anything resembling a plan in its recent presentation, we released a comprehensive roadmap to achieve up to \$25 per share in near-term value

Plan Overview

✓ Prioritize Immediate Strategic Revenue Opportunities

- Utilize deep experience to drive cross-selling opportunities across metals business units
- Implement new sales tactics in Chemicals Segment to increase volume and utilization

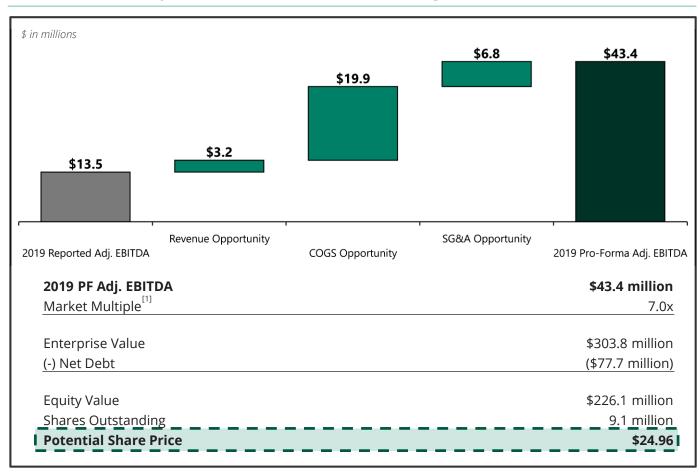
✓ Pursue Operationally-Focused Gross Profit Enhancements

- Unlock supply chain savings via coordinated logistics strategy
- Improve inventory management
- Realize plant efficiencies
- Restructure plant-level accounting policies and incentive pay

✓ Remove Non-Economic and Wasteful SG&A Spending

- Eliminate non-essential, discretionary spending
- Work to improve and consolidate back office functions
- Reduce bureaucracy and enhance culture of data-driven decision making

Projected Value Creation Stemming From Our Plan







UNLIKE THE INCUMBENT BOARD, OUR SLATE HAS DIVERSE SKILLS AND SUCCESSFUL TRACK RECORDS

01. 02. 03. 04.

The Clear Path to a Stronger Synalloy

We assembled a slate with the experience, expertise and ownership mentality required to deliver the immediate, value-enhancing change that Synalloy needs



ANDEE HARRIS

- ✓ Sector Expertise
 Deep experience
 advising manufacturers
 on human capital
 management and
 performance
 optimization initiatives
- ✓ **M&A Experience**Strong background assessing and executing successful transactions
- ✓ B2B Marketing Skills

 Has helped several

 industrial businesses

 use data and analytics
 to boost sales and
 revenue



CHRIS HUTTER

- ✓ Sector Expertise
 Co-founder of a highgrowth, high-margin
 company that operates
 8 businesses across
 metals, manufacturing
 and logistics
- ✓ C-Level Leader
 Led UPG through
 several acquisitions
 and to \$725+ million in
 revenue in six years
- ✓ Sizable Stockholder Representative of UPG, which owns more stock than the entire management team combined



ALDO MAZZAFERRO

- ✓ **Sector Expertise**Widely-respected sellside analyst who covered the steel and metals industries at premier Wall Street institutions
- ✓ C-Level Leader Held the Chief Financial Officer role at Steel Development Company for multiple years
- ✓ Unique IR Insight
 Has advised on public
 company IR within the
 sector and offers
 unique perspective as
 an analyst



BEN ROSENZWEIG

- ✓ Sector Expertise
 Significant experience
 investing in the metals
 and manufacturing
 sectors and working
 with management
 teams to enhance value
- Prior Board Service Track record of successful service on public and private company boards
- ✓ **Sizable Stockholder**Representative of
 Privet, which owns
 more stock than the
 Board & management
 team combined



JOHN P. SCHAUERMAN

- ✓ Sector Expertise
 Robust knowledge of
 the manufacturing and
 industrials sectors
 based on tenure at a
 listed construction and
 infrastructure company
- ✓ C-Level Leader Held multiple executive management positions at Primoris Services Corporation
- ✓ **Prior Board Service**Track record of
 successful service on
 public company
 boards, including in the
 industrials sector





UNLIKE THE INCUMBENT BOARD, OUR SLATE WILL INSTALL A HIGHLY-QUALIFIED, ALIGNED CEO

01. 02. 03. 04.

The Clear Path to a Stronger Synalloy

Installing Mr. Hutter as Synalloy's interim CEO would mean the Company finally has a leader with experience successfully operating industrial manufacturing businesses



CHRIS HUTTER

- ✓ Prior c-level experience
- Prior metals, manufacturing, distribution and logistics experience
- ✓ Proven business builder that has grown UPG to \$725+ million in revenue in under six years
- ✓ Strong track record integrating acquired businesses into a holding company in a profitable manner
- ✓ Strong customer, vendor and banking relationships that can benefit Synalloy
- ✓ Firmly aligned with Synalloy stockholders



CRAIG BRAM

- x No prior c-level experience at a sizable organization
- x No prior metals or chemicals experience
- x No track record of successfully operating industrial companies
- X Has never previously served on a public company board
- X Has various undisclosed business relationships with Chairman Murray Wright
- x Has earned nearly \$1 million in average annual compensation as stockholders have suffered

By voting for all five of our nominees and reconstituting the Board, stockholders can:

- ✓ Pivot to Mr. Hutter, who is far more qualified, capable and aligned with stockholders
- Move on from Mr. Bram, who has made millions of dollars while destroying stockholder value





UNLIKE THE INCUMBENT BOARD, WE HAVE MADE COMPLETE DISCLOSURES AND CLEAR COMMITMENTS

01. 02. 03. 04.

The Clear Path to a Stronger Synalloy

We will always communicate transparently with stockholders and plan to put an end to the Board's history of backroom dealings with no disclosures

KEY FACTS PERTAINING TO PRIVET AND UPG

- ✓ Privet and UPG have no current or future plans to acquire Synalloy or any of its assets
- ✓ Privet and UPG have no financial relationship outside of being members of the Stockholder Group to invest in and improve Synalloy
- ✓ Privet and UPG have completely disclosed all of the facts surrounding their history and involvement with Synalloy
- ✓ UPG does not compete with Synalloy in any category or vertical, and will not in the future
- Mr. Hutter does not currently hold an executive leadership role at any company other than UPG
- ✓ Privet sought to avoid a proxy fight by engaging with Synalloy in late 2019 about obtaining two seats on the Board – but was rebuffed

CORE COMMITMENTS MADE BY OUR SLATE

- Mr. Hutter will step away from UPG to devote 100% of his professional time to Synalloy if he becomes interim CEO
- ✓ For all outsourcing initiatives contemplated in our plan, we commit to running competitive RFP processes and retaining the lowest-cost, highestquality service providers
- Our nominees commit to establishing an audit committee comprised entirely of independent directors to negotiate and approve any related party transactions
- ✓ If elected to the Board, Mr. Hutter plans to recuse himself from any boardroom discussions and decision-making pertaining to Synalloy's potential use of UPG's resources

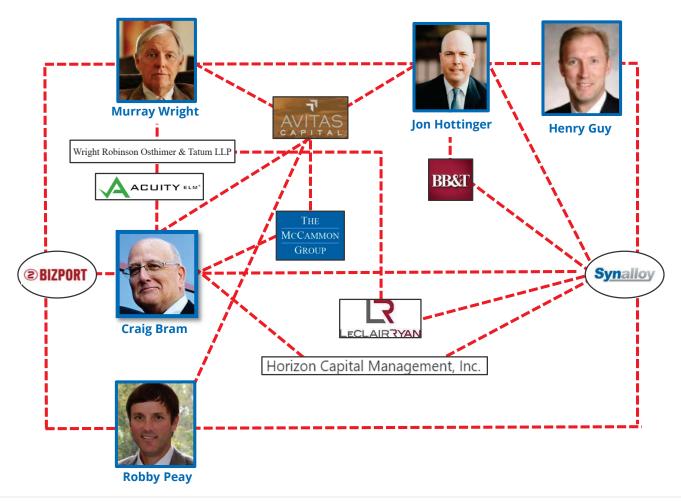




01. 02. 03. 04.

The Clear Path to a Stronger Synalloy

We believe Chairman Murray Wright, CEO Craig Bram and General Counsel Robby Peay have forged a value-destructive web of cronyism at Synalloy spanning two decades, running this public Company as though it is their own private partnership







ANY "CONFLICTS" IN THIS CONTEST SEEM TO EXIST IN SYNALLOY'S BOARDROOM AND C-SUITE (CONT.)

01. 02. 03. 04.

The Clear Path to a Stronger Synalloy

Messrs. Wright, Bram and Peay have been forming businesses together for decades, without properly disclosing the interlocks of these side ventures to Synalloy stockholders

BizPort – Messrs. Wright, Bram and Peay ran BizPort for the last decade and continue to serve on the board of directors even now that they are all at Synalloy

Acuity – (f/k/a as TrialNet) – Messrs. Wright and Bram had overlapping tenures at the firm, with Mr. Bram serving as CFO and Director, and Mr. Wright serving as Chairman of the Board (undisclosed)

Wright Robinson – Messrs. Wright and Bram previously worked together at the firm (undisclosed) and then repeatedly hired LeClairRyan – its successor firm – to work on Synalloy's deals before it went bankrupt

Horizon Capital – Mr. Bram continues running an opaque private investment firm <u>out of Synalloy's offices in Glen Allen, Virginia</u>, even as his mismanagement at Synalloy costs stockholders tens of millions in value

• What assurances do Synalloy stockholders have that there is not an overlap in what Mr. Bram invests in at Horizon?

Avitas Capital

- Messrs. Wright, Bram and Peay previously worked together at Avitas, an investment banking firm, while they were involved with Synalloy
 - Mr. Bram was Principal and Managing Member at Avitas after he became Synalloy's CEO
- Avitas also employed Mr. Wright's former partner John McCammon, who created the McCammon Group with Mr. Bram and shared office space with Avitas
- Mr. Wright and Mr. Bram employed Jon Hottinger at Avitas after Mr. Hottinger worked for director Henry Guy and while Mr. Hottinger simultaneously worked for Synalloy (apparently nearly every Avitas employee also found his way to Synalloy)

The McCammon Group – McCammon Group, which was founded by Mr. Bram and Mr. Wright's ex-partner John McCammon, shared an address with Avitas (Mr. Wright's and Mr. Bram's abovementioned side venture)

BB&T – BB&T Capital Markets, where Mr. Hottinger now works, is Synalloy's lender and equity capital markets advisor, while BB&T Scott & Stringfellow advises many Synalloy stockholders





SYNALLOY'S SECRETS: CHAIRMAN WRIGHT AND CEO BRAM HAVE A 20+ YEAR HISTORY OF UNDISCLOSED FINANCIAL RELATIONSHIPS

01. 02. 03. 04.

The Clear Path to a Stronger Synalloy

We believe that Mr. Bram's numerous side deals and separate business ventures with Chairman Wright surely helped Mr. Bram take not only a Board seat, but the CEO

position at Synalloy



Craig Bram
CEO

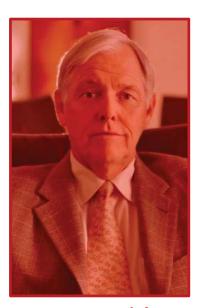












Murray Wright Chairman







SYNALLOY'S CUMULATIVE VOTING SMOKESCREEN IS AN INSULT TO STOCKHOLDERS' INTELLIGENCE

01. 02. 03. 04.

The Clear Path to a Stronger Synalloy

The only way stockholders can realize the benefits of our strategic plan and Mr. Hutter's leadership is to vote on the <u>WHITE</u> Proxy Card for all five of our nominees

<u>The case for meaningful change is clear - voting on the Blue card is "doubling down" on directors who are responsible for:</u>

Staggering Long-Term Stock Price Underperformance of 383% Dangerously High Leverage of 6.8x LTM Adjusted EBITDA Reckless Spending on Acquisitions and CapEx of \$164 Million Under Mr. Bram

Wasting Cumulative Cash
Totaling \$26 Million in
Recent Years

Tolerating Excessive Corporate Costs of \$8.4 Million in 2019 Missing Guidance 4 of the Past 5 Years, Including by an Egregious 60% in 2019

Squandering Nearly \$1
Million Per Year on
Compensation for Mr. Bram

Failing to Disclose Multiple Conflicts Involving Mr. Bram and Chairman Murray Wright



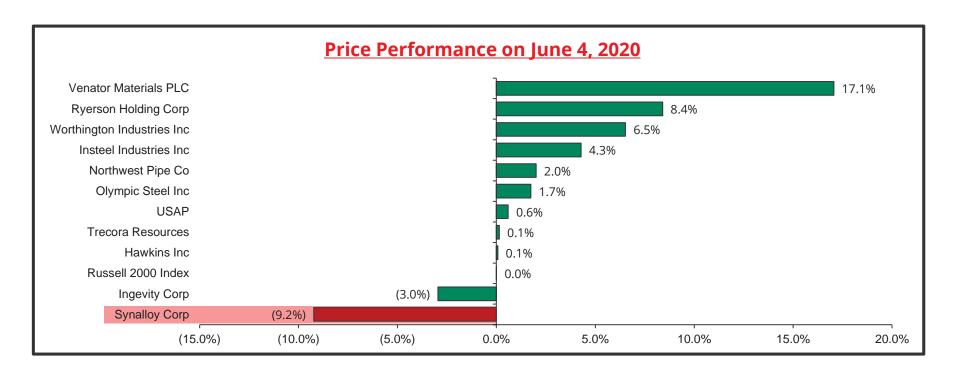


IT IS CLEAR THE MARKET HAS <u>NO CONFIDENCE</u> IN THE INCUMBENT BOARD AND MR. BRAM

01. 02. 03. 04.

The Clear Path to a Stronger Synalloy

Following the release of Synalloy's recent investor presentation, which failed to lay out a coherent plan, <u>Synalloy's stock price dropped nearly 10%</u>



Fortunately, stockholders do not have to live with these dismal results – a stronger Synalloy and significant value creation can be achieved by voting for all five of our nominees on the WHITE Proxy Card





02.

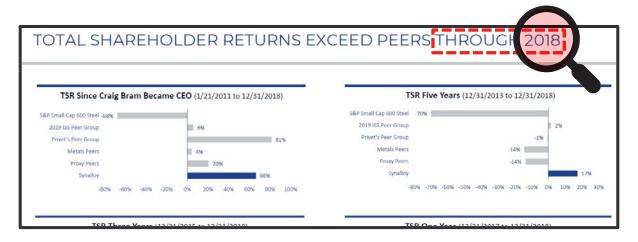
EXPOSING SYNALLOY'S MISREPRESENTATIONS AND OMISSIONS

SYNALLOY IS CHERRY-PICKING TIME PERIODS TO TRY TO HIDE DISMAL LONG-TERM PERFORMANCE

Exposing Synalloy's Misrepresentations and Omissions

We have never seen such a blatant attempt at performance cherry-picking, with the incumbent Board effectively halting time after Synalloy's best results in 2018 and pretending like the ensuing year-and-half did not occur

 If Synalloy would have used a defensible and recent ending period, such as 12/31/2019 (pre-COVID and pre-Stockholder Group purchases) or the present date, the Company's woeful long-term underperformance becomes strikingly obvious



Next time you watch a marathon, the Synalloy Board wants you to look for the medal given to the runner who has the best Mile 16 time!



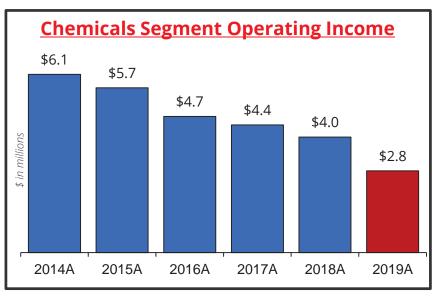
SYNALLOY IS CHERRY-PICKING TIME PERIODS TO TRY TO HIDE DISMAL LONG-TERM PERFORMANCE (CONT.)

Exposing Synalloy's Misrepresentations and Omissions

The best performance "accomplishment"
Synalloy can tout is it did not lose as much as one would think in its Chemicals Segment during the arbitrary 2014-2017 time period

SPECIALTY CHEMICALS BUSINESS **Our Specialty Chemicals business was** Synalloy acquired Manufacturers Chemicals RI Tolling in 2013 Synalloy's Specialty Chemicals Segment provides the Company with a less MANAGEMENT CONTROLLED COSTS volatile revenue stream than the Metals business In late 2014, this business lost a key customer, who determined to insource product after a LBO Replacing the volume was difficult, and revenue fell But, even as volume and revenue fell in 2015-16, we managed through the l this key customer, cut costs and increased EBITDA margins The acquisition of CRI provided expansion capacity for new business ar redundant support for existing business 2019 revenue was up 125% and EBITDA was up 178% since the business With several new products going effective March 1, 20 acquire, l

The results below are the reality of what has been "accomplished" over the past five years



This is not attributable to any external "market declines" – as those have not existed – but purely due to leadership ineptitude

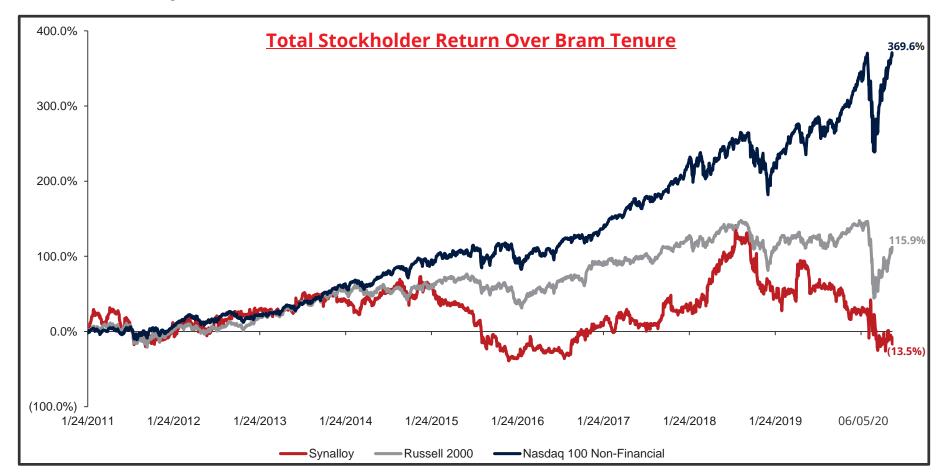


Source: Company filings.

THE BOARD CANNOT RUN FROM THE UNFORTUNATE TRUTH – A LOST DECADE FOR STOCKHOLDERS

Exposing Synalloy's Misrepresentations and Omissions

Since Craig Bram became CEO nearly a decade ago, the Company's shares have dramatically underperformed, trailing the Company's own broader market benchmarks by 383% and 129%







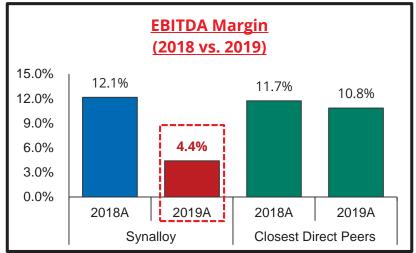
THE BOARD IS MAKING ABSURD EXCUSES FOR POOR 2019 PERFORMANCE

Exposing Synalloy's Misrepresentations and Omissions

Management wants stockholders to believe that since Synalloy performed so poorly in 2019, it was like the year never existed

- The incumbent Board and its advisors want stockholders to believe that all industry participant stocks had an aberration in the year 2019 and, therefore, should not be held accountable
- Ironically, the Board's entire argument is undercut by Synalloy's very own chart, showing that Synalloy's stock performance was down 22% in 2019 while all relevant (and some very irrelevant) comparisons were quite positive
- The reality is that Synalloy had a terrible operational and financial 2019 compared to peers
 - In 2019, Synalloy's EBITDA margins declined 770bps, while the peer group EBITDA margins only declined 90bps
- 2019 fully exposed management as poor operators – the incumbent Board is trying to shirk responsibility and "hide the ball"



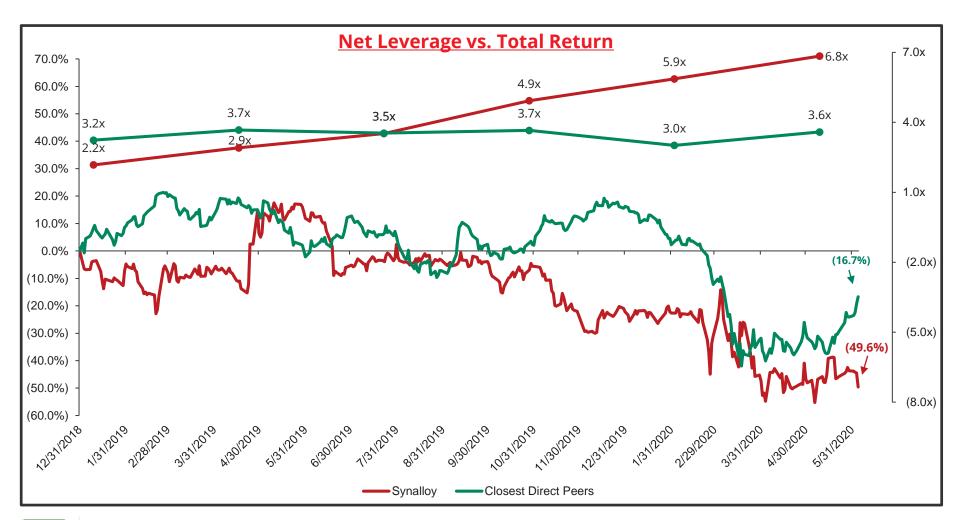




SYNALLOY'S STOCK IS AT ITS VERY LOW LEVEL DUE TO LEADERSHIP INEPTITUDE

Exposing Synalloy's Misrepresentations and Omissions

The incumbent Board blames 2019 performance on industry turmoil, but it is clear the market punished (and remains wary of) Synalloy due to its ballooning leverage







01. **02.** 03. 04.

Exposing Synalloy's Misrepresentations and Omissions

THE BOARD'S FEAR-MONGERING IS GEARED TOWARD MISLEADING STOCKHOLDERS ABOUT OUR PLAN...

Synalloy's presentation is ripe with unsubstantiated fear-mongering about how electing our slate and installing Mr. Hutter will "integrate" Synalloy with UPG

- **THE REALITY:** Mr. Hutter intends to step away from UPG and devote 100% of his time to being the interim CEO of Synalloy
- THE REALITY: Under our plan, no other members of UPG management will be involved with Synalloy
- **THE REALITY:** Synalloy will greatly benefit from selling products to new customers that Mr. Hutter knows from his UPG tenure
- **THE REALITY:** When the reconstituted Board works to outsource Synalloy's inefficient "in-sourced" corporate services, all of its outsourcing initiatives will include competitive RFP processes that result in only the lowest-cost, highest quality providers being selected
- THE REALITY: The reconstituted Board will establish an independent audit committee, comprised of directors with absolutely no ties to Privet or UPG, to review any potential related party transactions
- **THE REALITY:** Mr. Hutter has committed to recusing himself from any Board discussions that involve Synalloy's potential use of UPG's resources
- THE REALITY: Contrary to Synalloy, which is trying to distract from its history of interconnected relationships and abysmal track record of value destruction, our nominees have nothing to hide and will remain open and transparent

Why does the incumbent Board insist on dismissing qualified individuals and rejecting potentially beneficial resources that can help create stockholder value?





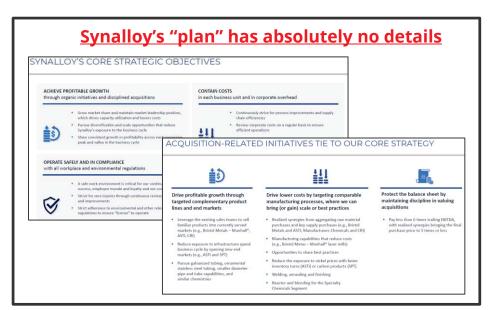
...AND TRYING TO DISTRACT FROM THE FACT THAT THE COMPANY HAS NO VIABLE PLAN OF ITS OWN

01. **02.** 03. 04.

Exposing Synalloy's Misrepresentations and Omissions

In Synalloy's 79-page investor presentation, the "Strategic Plan" section consists of only 5 slides (including one featuring a letter from a stockholder)

- In contrast to our heavily-researched and highly-detailed operational plan, the Company provides absolutely no examples of tangible steps it will take to increase stockholder value
- There are three pages of extremely generic, "business school" slides that say things such as "continuously strive for process improvements" and "review corporate costs"
 - The corporate costs have already been reviewed and we have a plan to dramatically reduce them
- The Company hedges yet again, by saying that even though it has a "strategic plan," the Board is committed to retaining an investment bank to sell all or parts of the Company
 - If this is the actual plan, how is a sale any time in the near future supposed to create value?
 - Where are the details?
 - Why would the exact same Board that rejected \$18.50 per share less than one year ago now want to sell the Company when it will likely not receive anywhere near \$18.50 under the current regime?



Despite being in place for nearly a decade, Synalloy's leaders cannot share any logical or tangible steps they are taking to create value for stockholders





THE BOARD HAS CHERRY-PICKED "PEERS" IN AN ATTEMPT TO MISLEAD STOCKHOLDERS

02. 03. 04.

Exposing Synalloy's Misrepresentations and **Omissions**

Cherry Picked Peers

HOUSTON WIRE & CABLE COMPANY

Houston Wire & Cable (NASDAQ: HWCC)

Why This is NOT a Relevant Peer

- Distributor of electrical and mechanical wire and cable - no steel, chemicals or pipe/tube products at all
- HWC sells its products to rigging wholesalers, electrical wholesale distributors, international markets and fastener distributors

Product Examples



LBFoster

LB Foster (NASDAQ: FSTR) Approximately 80% of FSTR's revenue comes from its rail products and services and construction products segments

Focused on strategic evolution toward rail technologies like LIDAR obstacle detection and Friction Management Wayside Systems





Steel Partners Holdings (NYSE: SPLP)

- Holding company with public and private interests in multiple industries
- Focused on banking, manufacturing, energy, sports, defense and financial subsidiaries
- pipe/tube
- We estimate less than 20% of revenue in steel
- Products are **not even remotely related to pipe** and tube or chemicals; 33% of revenue outside of the U.S.
- Equipment helps produce nuclear propulsion power systems for the U.S. Navy which consist of ejectors and vacuum pumping systems as well as surface condensers used in refining





Graham Corp. (NYSE: GHM)





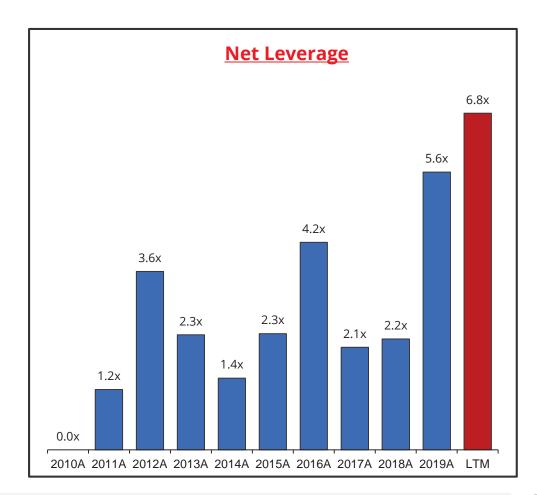


THE BOARD COMPLETELY GLOSSED OVER HOW IT WILL AVOID FINANCIAL DISTRESS

Exposing Synalloy's Misrepresentations and Omissions

The Company's debt balance remains dangerously high, especially as Synalloy's earnings continue to decline. Rather than proffer a solution, management's response was that 2019 was "a difficult year"

- Current management is responsible for taking the Company's debt from zero to \$77.7 million as of March 31, 2020, or 6.8x LTM Adj. EBITDA
- Instead of laying out a clear plan to quickly reduce its debt, management commented that "leverage always goes up" and hollowly targeted lower leverage levels without explaining how it plans to achieve this
- Synalloy still has not articulated its approach to reducing debt and avoiding covenant breaches







THE BOARD HAS NOT EXPLAINED HOW IT WILL DECREASE SYNALLOY'S BLOATED EXPENSES

Exposing Synalloy's Misrepresentations and Omissions

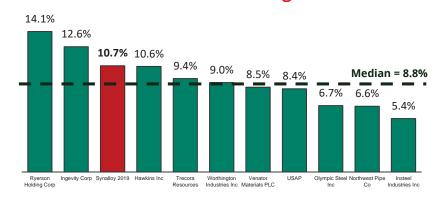
Synalloy claims that its SG&A expenses are "in-line with peers" and have been "managed well" – but the facts speak for themselves

Synalloy's Unsubstantiated Claim

Indisputable Facts

- x "Synalloy has managed its corporate costs and selling and marketing expenses well"
- x "Synalloy's 2019 SG&A expense is already lower than peer companies"

2019 SG&A as a Percentage of Sales



x "Privet and UPG have identified no 'nonessential' spending at Synalloy and we do not believe there is any" We have never seen a company claim it has no nonessential spending, but perhaps we have a different view of how "essential" Synalloy's plane and excessive professional fees are



JPG STRONGER TOGETHER

22

THE BOARD HAS ABSOLUTELY NO REGARD FOR THE TRUTH ABOUT ITS TRACK RECORD

01. **02.** 03. 04.

Exposing Synalloy's Misrepresentations and Omissions

Synalloy's current leadership appears content to squander any trust it may have had with stockholders by *saying* and *doing* anything to avoid losing this election contest

Synalloy's Unsubstantiated Claim

Indisputable Facts

x The Company has missed guidance for five straight years, including by 60% in 2019 because "volume and pricing are difficult to forecast" ✓ Yes, sometimes running a business can be difficult... but stockholders deserve better than disingenuous excuses for inconsistent and abysmal performance

x "CEO Bram has extensive management experience, including at complex manufacturing businesses" ✓ Mr. Bram's prior "management experience" consists of a print shop, a financial services company, a mediation firm and an electronic billing company – none of which appear to be even 1/10th the size of Synalloy

x "We believe Synalloy is the most efficient welded stainless steel pipe manufacturer in the United States" ✓ This is completely unsubstantiated and is based on what exactly? Not on financial results...

x "A significant portion of executive compensation is tied directly to performance metrics" ✓ Mr. Bram has received a bonus EVERY SINGLE YEAR he has been CEO, even in the Company's admitted "difficult year" in 2019 in which he received ~\$600k in stock awards and cash





OUR THOUGHTFUL PLAN VS. NO PLAN WHATSOEVER

Exposing Synalloy's Misrepresentations and Omissions

Our plan contains well-reasoned and detailed initiatives that can be executed immediately to provide value creation

OUR PLAN

✓ Prioritize Immediate Strategic Revenue Opportunities

- Utilize extensive experience to drive cross-selling opportunities across metals business units
- Implement targeted sales tactics within the Chemicals Segment to increase volume and utilization

✓ Pursue Operationally-Focused Gross Profit Enhancements

- Unlock supply chain savings under coordinated logistics strategy
- Improve inventory management
- Realize manufacturing efficiencies
- Restructure plant-level accounting policies and incentive compensation

✓ Remove Non-Economic and Wasteful SG&A Spending

- Eliminate non-essential, discretionary spending
- Work to improve and consolidate back office functions
- Reduce bureaucracy and enhance culture of datadriven decision making

INCUMBENT PLAN

- X Continue Operating Without a Credible, Well-Articulated Strategy in the Immediate-Term
- X Pursue a Strategic Alternatives Process Right as the Pandemic Crisis Ends...



The Board has shown stockholders no value creation plan other than a hypothetical sale process that is all but certain to fail...





03.

SETTING THE RECORD STRAIGHT ABOUT PRIVET, UPG AND OUR SLATE



UNLIKE THE INCUMBENT BOARD, OUR SLATE HAS THE DIVERSE PEDIGREES SYNALLOY NEEDS RIGHT NOW

01. 02. **03.** 04.

Setting the Record Straight

Synalloy's low-road efforts to mischaracterize our nominees and their experience cannot obfuscate the facts about our exceptional slate

Synalloy's Misleading Analysis of Our Slate



The Facts About Our Slate

Qualification	Chris Hutter	Andee Harris	Ben Rosenzweig	Aldo Mazzaferro	John Schauerman
Public Board Experience			✓		✓
C-Level Experience	✓	✓		✓	✓
Capital Allocation	✓	✓	✓		✓
M&A	✓	✓	✓		✓
Industrials Experience	✓	✓	✓	✓	✓
Metals Expertise	✓			√	✓
Operational Expertise	✓			✓	✓
Sizable Stockholder	✓		✓		





MR. HUTTER IS ALIGNED WITH STOCKHOLDERS AND UPG ONLY MAKES MONEY IF HE FIXES SYNALLOY

01. 02. **03.** 04.

Setting the Record Straight

Unlike the incumbent directors, Mr. Hutter has purchased a significant amount of stock through UPG – and he currently has 7 million reasons to devote himself fully to Synalloy as interim CEO

WHY WOULD MR. HUTTER DEVOTE HIMSELF FULLY TO SYNALLOY?

Mr. Hutter is supposedly the leader of a \$725 million revenue business owned by UPG

- Mr. Hutter claims he makes major contributions to the success of UPG's operating businesses
- But Mr. Hutter is prepared, according to Privet and UPG, to "devote 100% of his professional time to Synalloy"*

UPG has a \$7 million investment in Synalloy, supposedly a smaller and less successful business than UPG**

• Even if Mr. Hutter and Privet could achieve their \$25 target price for Synalloy stock, UPG would gain only \$11 million

Wouldn't Mr. Hutter's time and claimed expertise be better focused on UPG's \$725 million, supposedly successful business?

- At any reasonable multiple, Mr. Hutter would just need to improve UPG's margins by a fraction of 1% to increase the value of UPG by \$11 million or more.
- Conversely if UPG's revenue or margins without the services Mr. Hutter declined even a small amount, UPG would lose at least \$11 million in value
- Why would Mr. Hutter divert his attention away from the operating businesses of UPG and completely devote himself to a \$7 million investment?

We question whether Mr. Hutter is integral to the success of UPG's operating businesses; if he were, he would not rationally agree to devote 100% of his time to a small investment in Synalloy

* Privet / UPG presentation, June 2, 2020. ** Valued at the May 31, 2020 closing price of Synalloy stock

<u>Fact:</u> Mr. Hutter was the co-architect of the strategy that grew UPG to more than \$725 million in annual revenue in under 6 years

Because UPG is a strong business (unlike Synalloy) and Mr.
 Hutter has a capable co-founder, he can devote 100% of his time to being interim CEO

<u>Fact:</u> An \$11 million return is sizable where Mr. Hutter comes from

- It is arrogant and out-of-touch for the Board to chastise Mr. Hutter for wanting to protect and grow UPG's significant \$7 million investment
- The Board should choose its words more carefully given all the value it has destroyed

Fact: Making successful minority investments in undervalued public companies is part of UPG's business model

 UPG's \$7 million investment in Synalloy is important to Mr. Hutter and his co-founder, so he has ample reason to devote himself fully to Synalloy



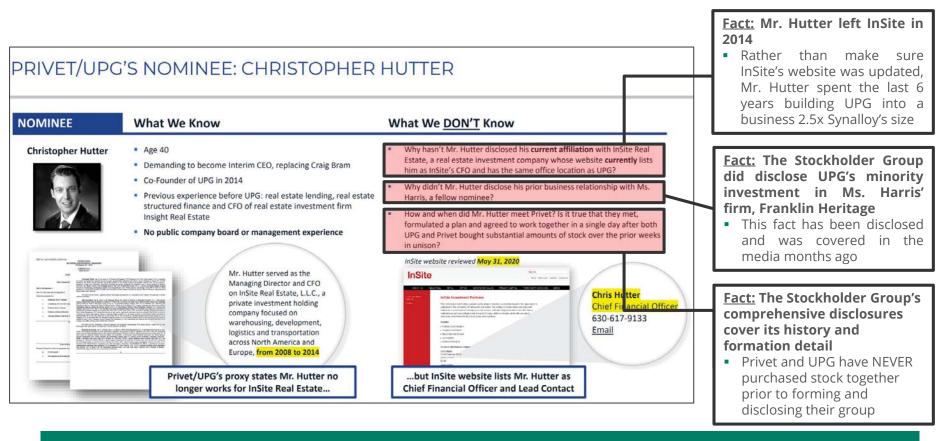


EVEN THE INCUMBENT BOARD HAS GIVEN UP TRYING TO DISPUTE MR. HUTTER'S STRONG QUALIFICATIONS

01. 02. **03.** 04.

Setting the Record Straight

Now that it is clear Mr. Hutter would be a far better CEO than Mr. Bram, Synalloy is peddling distortions and irrelevant fictions – none of which hold up to a fact check



Synalloy is wasting stockholders' capital on efforts to impugn Mr. Hutter's integrity and misrepresent his real estate LLCs

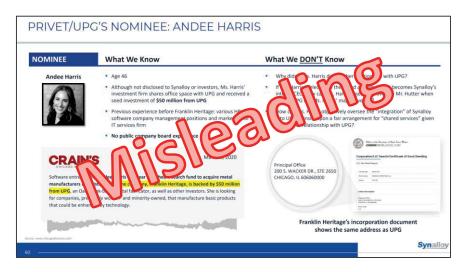




ANDEE HARRIS AND ALDO MAZZAFERRO BRING DESPERATELY NEEDED CREDENTIALS TO THE BOARD

01. 02. **03.** 04.

Setting the Record Straight



Fact: Ms. Harris champions women and minority-owned businesses

Fact: Ms. Harris has earned a number of professional recognitions, including being named one of Chicago's most successful technology entrepreneurs and a Notable Woman in Manufacturing by Crain's

Fact: Prior to founding private equity firm Franklin Heritage, Ms. Harris was instrumental in developing cost-effective solutions that enabled expansion into high potential growth markets for multiple startup companies

Fact: Ms. Harris will fill multiple gaps in the boardroom as our slate looks to hold management accountable and create a coherent corporate culture at Synalloy

<u>Fact</u>: Ms. Harris currently serves as an adjunct professor at Northwestern University's Kellogg School of Management, the #3 business school in the country



Fact: Mr. Mazzaferro's experience for more than a quarter century in the steel and metals industries are wide-ranging, and are not limited to "carbon-based steel"

Fact: Mr. Mazzaferro held a number of senior roles focused on the steel and metals verticals at The Goldman Sachs Group, Inc. (NYSE: GS) and Deutsche Morgan Grenfell., Inc. the former securities and investment banking subsidiary of Deutsche Bank AG (NYSE: DB)

Fact: Mr. Mazzaferro's hands-on work in the metals industry has provided him the practical ability to understand the attributes that make these companies work and prosper

Fact: Mr. Mazzaferro's exceptional industry expertise and relationships from his long and distinguished career analyzing the metals industry will help address Synalloy's Metals Segment's margin deterioration

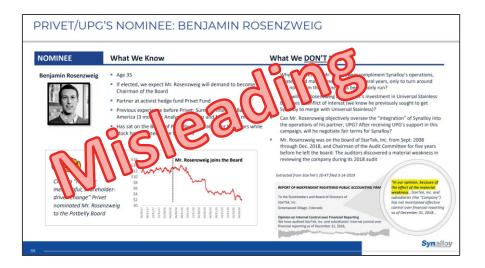




BEN ROSENZWEIG AND JOHN SCHAUERMAN ARE PROVEN PUBLIC COMPANY DIRECTORS

01. 02. **03.** 04.

Setting the Record Straight

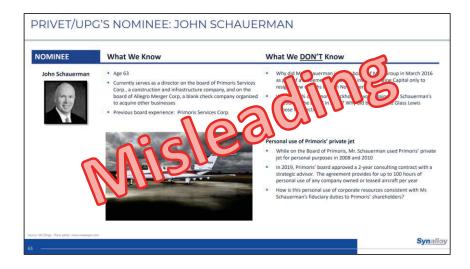


Fact: Mr. Rosenzweig is a more experienced public company director than any current member of Synalloy's failing Board

Fact: Even Synalloy's flawed and misleading analysis of the Stockholder Group's nominees acknowledges that Mr. Rosenzweig has an array of qualifications that would make him a valuable member of the Board

Fact: When Synalloy wanted to acquire Universal Stainless, Mr. Bram was the one asking Mr. Rosenzweig for support – the idea did not generate from Privet

Fact: It is baseless, misleading and offensive to claim that somehow Startek's short-lived accounting issue after Mr. Rosenzweig left the board sullies his track record of responsible oversight



Fact: Mr. Schauerman is an accomplished financial executive with extensive directorship experience advising many boards of successful companies

<u>Fact:</u> Mr. Schauerman was a key executive responsible for achieving the public listing of Primoris Services Corporation (NASDAQ: PRIM)

Fact: Mr. Schauerman has extensive M&A experience – he has been integral in the identification, negotiation, and execution of both public and private company acquisitions

<u>Fact:</u> Mr. Schauerman can improve operational processes and increase efficiency at Synalloy with his 30 years of professional experience as a senior executive along with his public board experience





REMEMBER THAT ONLY ONE SET OF NOMINEES HAS A REAL PLAN FOR ENHANCING STOCKHOLDER VALUE

01. 02. **03.** 04.

Setting the Record Straight

The Privet/UPG slate has spent months developing a comprehensive plan that will enable our nominees and Mr. Hutter to achieve up to \$25 per share in near-term value

PRIORITY #1

Immediate Strategic Revenue Opportunities

- ✓ Utilize extensive experience to drive cross-selling opportunities across metals business units
- ✓ Implement targeted sales tactics within the Chemicals Segment to increase volume and utilization

PRIORITY #2

Operationally-Focused Gross Profit Enhancements

- Unlock supply chain savings under coordinated logistics strategy
- ✓ Improve inventory management
- ✓ Realize manufacturing efficiencies
- ✓ Restructure plant-level accounting policies and incentive compensation

PRIORITY #3

Remove Non-Economic, Wasteful SG&A Spending

- ✓ Eliminate non-essential, discretionary spending
- ✓ Dramatically decrease support service costs
- ✓ Reduce bureaucracy and enhance culture of data-driven decision making





OUR PLAN CAN ONLY BE IMPLEMENTED IF ALL FIVE PRIVET/UPG NOMINEES ARE ELECTED

01. 02. 03. 04.

The Right Catalysts for a Stronger Synalloy

