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## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549

## FORM 10-Q

For the Quarterly Period Ended September 29, 2007
[ ]
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period From to $\qquad$ Commission file number $\underline{0-19687}$

## SYNALLOY CORPORATION

(Exact name of registrant as specified in its charter)

## Delaware

## 57-0426694

(State or other jurisdiction of incorporation or organization)
(IRS Employer
Identification Number)
2155 West Croft Circle
Spartanburg, South Carolina 29302
(Address of principal executive offices)

## (864) 585-3605

(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes_ } \mathrm{X} \text { No }
$$

$\qquad$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act.

Larger accelerated Filer
Accelerated filer
$\qquad$ Non-accelerated filer $\underline{X}$
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).
Yes $\qquad$ No X

The number of shares outstanding of the registrant's common stock as of November 7, 2007 was $6,237,305$.

## Synalloy Corporation

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## PART I: FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

## Synalloy Corporation

| Condensed Consolidated Balance Sheets | Sep 29, 2007 |  | Dec 30, 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (Unaudited) |  | (Note) |
| Assets |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 26,156 | \$ | 21,413 |
| Accounts receivable, less allowance |  |  |  |  |
| for doubtful accounts |  | 26,737,465 |  | 22,428,829 |
| Inventories |  |  |  |  |
| Raw materials |  | 13,602,511 |  | 17,361,355 |
| Work-in-process |  | 18,961,204 |  | 13,323,868 |
| Finished goods |  | 13,497,894 |  | 10,860,239 |
| Total inventories |  | 46,061,609 |  | 41,545,462 |
|  |  |  |  |  |
| Income taxes receivable |  | 308,097 |  | - |
| Deferred income taxes |  | 2,333,000 |  | 1,793,000 |
| Prepaid expenses and other current assets |  | 319,659 |  | 307,740 |
| Total current assets |  | 75,785,986 |  | 66,096,444 |
|  |  |  |  |  |
| Cash value of life insurance |  | 2,759,565 |  | 2,723,565 |
| Property, plant \& equipment, net of accumulated |  |  |  |  |
| depreciation of \$40,209,000 and \$37,898,000 |  | 20,188,283 |  | 18,951,820 |
| Deferred charges and other assets |  | 1,536,752 |  | 1,585,337 |
| Total assets | \$ | 100,270,586 | \$ | 89,357,166 |
|  |  |  |  |  |
| Liabilities and Shareholders' Equity |  |  |  |  |
| Current liabilities |  |  |  |  |
| Current portion of long-term debt | \$ | 466,667 | \$ | 466,667 |
| Accounts payable |  | 12,697,174 |  | 11,775,703 |
| Accrued expenses |  | 8,555,748 |  | 6,043,750 |
| Current portion of environmental reserves |  | 259,609 |  | 226,053 |
| Income taxes payable |  | - |  | 1,200,198 |
| Total current liabilities |  | 21,979,198 |  | 19,712,371 |
|  |  |  |  |  |
| Long-term debt |  | 17,771,236 |  | 17,731,431 |
| Environmental reserves |  | 616,000 |  | 616,000 |
| Deferred compensation |  | 427,399 |  | 470,212 |
| Deferred income taxes |  | 2,528,000 |  | 3,700,000 |
|  |  |  |  |  |
| Shareholders' equity |  |  |  |  |
| Common stock, par value \$1 per share - authorized |  |  |  |  |
| $12,000,000$ shares; issued $8,000,000$ shares |  | 8,000,000 |  | 8,000,000 |
| Capital in excess of par value |  | 485,820 |  | 56,703 |
| Retained earnings |  | 63,969,108 |  | 54,921,022 |
| Less cost of Common Stock in treasury: |  |  |  |  |
| 1,762,695 and 1,864,433 shares |  | $(15,506,175)$ |  | (15,850,573) |
| Total shareholders' equity |  | 56,948,753 |  | 47,127,152 |
| Total liabilities and shareholders' equity | \$ | 100,270,586 | \$ | 89,357,166 |

Note: The balance sheet at December 30, 2006 has been derived from the audited consolidated financial statements at that date.
See accompanying notes to condensed consolidated financial statements.

## Synalloy Corporation

## Condensed Consolidated Statements of Income

| (Unaudited) | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 29, 2007 |  | Sep 30, 2006 |  | Sep 29, 2007 |  | Sep 30, 2006 |  |
| Net sales | \$ | 51,515,183 | \$ | 39,096,599 | \$ | 139,854,448 | \$ | 111,988,579 |
| Cost of goods sold |  | 44,539,138 |  | 32,887,726 |  | 115,745,273 |  | 96,511,481 |
| Gross profit |  | 6,976,045 |  | 6,208,873 |  | 24,109,175 |  | 15,477,098 |
| Selling, general and administrative |  |  |  |  |  |  |  |  |
| expense |  | 3,041,844 |  | 2,810,061 |  | 9,527,861 |  | 8,279,233 |
| Gain from sale of property and plant |  | - |  | $(595,600)$ |  | - |  | $(595,600)$ |
|  |  |  |  |  |  |  |  |  |
| Operating income |  | 3,934,201 |  | 3,994,412 |  | 14,581,314 |  | 7,793,465 |
|  |  |  |  |  |  |  |  |  |
| Other (income) and expense |  |  |  |  |  |  |  |  |
| Interest expense |  | 363,644 |  | 182,600 |  | 834,816 |  | 529,542 |
| Other, net |  | (203) |  | (32) |  | $(1,777)$ |  | (621) |
|  |  |  |  |  |  |  |  |  |
| Income before income taxes |  | 3,570,760 |  | 3,811,844 |  | 13,748,275 |  | 7,264,544 |
|  |  |  |  |  |  |  |  |  |
| Provision for income taxes |  | 1,311,000 |  | 1,403,000 |  | 4,768,000 |  | 2,660,000 |
|  |  |  |  |  |  |  |  |  |
| Net income | \$ | 2,259,760 | \$ | 2,408,844 | \$ | 8,980,275 | \$ | 4,604,544 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Net income per common share: |  |  |  |  |  |  |  |  |
| Basic | \$ | . 36 | \$ | . 39 | \$ | 1.45 | \$ | . 75 |
|  |  |  |  |  |  |  |  |  |
| Diluted | \$ | . 36 | \$ | . 39 | \$ | 1.42 | \$ | . 74 |
|  |  |  |  |  |  |  |  |  |
| Average shares outstanding |  |  |  |  |  |  |  |  |
| Basic |  | 6,236,263 |  | 6,127,077 |  | 6,203,083 |  | 6,119,582 |
| Dilutive effect from stock |  |  |  |  |  |  |  |  |
| options and grants |  | 110,989 |  | 115,951 |  | 112,691 |  | 111,678 |
| Diluted |  | 6,347,252 |  | 6,243,028 |  | 6,315,774 |  | 6,231,260 |

See accompanying notes to condensed consolidated financial statements.

## Synalloy Corporation

| Condensed Consolidated Statements of Cash Flows (Unaudited) |  |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sep 29, 2007 |  | Sep 30, 2006 |  |
| Operating activities |  |  |  |  |
| Net income | \$ | 8,980,275 | \$ | 4,604,544 |
| Adjustments to reconcile net income to net cash |  |  |  |  |
| provided by (used in) operating activities: |  |  |  |  |
| Depreciation expense |  | 2,311,000 |  | 2,199,535 |
| Amortization of deferred charges |  | 41,193 |  | 41,193 |
| Deferred income taxes |  | $(717,000)$ |  | $(500,000)$ |
| Utilization of unrecognized tax benefit |  | $(172,000)$ |  | - |
| Provision for losses on accounts receivable |  | 567,562 |  | 360,519 |
| Gain on sale of property, plant and equipment |  | - |  | $(602,350)$ |
| Cash value of life insurance |  | $(36,000)$ |  | $(36,000)$ |
| Environmental reserves |  | 33,556 |  | 95,854 |
| Issuance of treasury stock for director fees |  | 74,989 |  | 81,226 |
| Employee stock option and grant compensation |  | 127,721 |  | 56,718 |
| Changes in operating assets and liabilities: |  |  |  |  |
| Accounts receivable |  | $(4,876,198)$ |  | $(1,354,108)$ |
| Inventories |  | $(4,516,147)$ |  | $(7,126,741)$ |
| Other assets and liabilities |  | $(47,340)$ |  | $(172,270)$ |
| Accounts payable |  | 921,471 |  | 2,980,993 |
| Accrued expenses |  | 2,511,998 |  | 143,235 |
| Income taxes payable |  | (1,336,295) |  | $(157,320)$ |
|  |  |  |  |  |
| Net cash provided by operating activities |  | 3,868,785 |  | 615,028 |
|  |  |  |  |  |
| Investing activities |  |  |  |  |
| Purchases of property, plant and equipment |  | $(3,547,463)$ |  | (2,487,242) |
| Proceeds from sale of property, plant and equipment |  | - |  | 817,980 |
| Proceeds from note receivable |  | - |  | 400,000 |
|  |  |  |  |  |
| Net cash used in investing activities |  | $(3,547,463)$ |  | $(1,269,262)$ |
|  |  |  |  |  |
| Financing activities |  |  |  |  |
| Net proceeds from long-term debt |  | 39,805 |  | 586,607 |
| Dividends paid |  | $(927,189)$ |  | - |
| Capital contributed |  | 20,340 |  | - |
| Proceeds from exercised stock options |  | 550,465 |  | 65,808 |
|  |  |  |  |  |
| Net cash (used in) provided by financing activities |  | $(316,579)$ |  | 652,415 |
|  |  |  |  |  |
| Increase (decrease) in cash and cash equivalents |  | 4,743 |  | $(1,819)$ |
| Cash and cash equivalents at beginning of period |  | 21,413 |  | 2,379 |
|  |  |  |  |  |
| Cash and cash equivalents at end of period | \$ | 26,156 | \$ | 560 |

See accompanying notes to condensed consolidated financial statements.

## Synalloy Corporation

## Notes To Condensed Consolidated Financial Statements

## (Unaudited)

September 29, 2007

## NOTE 1-- BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the nine-month period ended September 29, 2007, are not necessarily indicative of the results that may be expected for the year ending December 29, 2007. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the period ended December 30, 2006.

## NOTE 2--INVENTORIES

Inventories are stated at the lower of cost (first-in, first-out method) or market.

## NOTE 3--STOCK OPTIONS AND EMPLOYEE STOCK GRANTS

The Company has three stock option plans in effect at September 29, 2007. A summary of plan activity for 2007 is as follows:

|  | Weighted <br> Average <br> Exercise <br> Price |  | Options Outstanding | Weighted <br> Average Contractual Term |  | rinsic alue of ptions | Options Available |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at |  |  |  | (in years) |  |  |  |
| December 30, 2006 | \$ | 9.64 | 282,150 | 4.1 | \$ | 2,512,000 | 207,100 |
| Third quarter: |  |  |  |  |  |  |  |
| Exercised |  | 7.95 | $(13,800)$ |  |  | 339,152 |  |
| Nine Months: |  |  |  |  |  |  |  |
| Exercised |  | 10.39 | $(132,407)$ |  |  | 2,400,000 |  |
| Expired |  | 12.14 | $(19,000)$ |  |  | 369,730 |  |
| Outstanding at |  |  |  |  |  |  |  |
| September 29, 2007 | \$ | 8.51 | 130,743 | 4.9 | \$ | 1,646,085 | 207,100 |
| Exercisable options | \$ | 7.79 | 87,289 | 3.7 | \$ | 1,162,007 |  |
| Options expected to vest | \$ | 9.96 | 43,454 | 7.4 | \$ | 484,078 |  |

## Synalloy Corporation <br> Notes To Condensed Consolidated Financial Statements (Unaudited) September 29, 2007

During the third quarter and first nine months of 2007, options for 13,800 and 132,407 shares were exercised by employees and directors for an aggregate exercise price of $\$ 110,000$ and $\$ 1,375,000$. For the first nine months of 2007, proceeds generated from the repurchase of 32,614 shares from employees and directors totaled $\$ 825,000$. There were no share repurchases during the third quarter of 2007. As a result of stock option transactions during the third quarter and first nine months of 2007 , the Company received cash of approximately $\$ 110,000$ and $\$ 550,000$, respectively. Stock option compensation cost has been charged against income before taxes for the unvested options of approximately $\$ 19,000$ and $\$ 57,000$ for the three and nine months ended September 29, 2007, respectively, and the three and nine months ended September 30, 2006, respectively. As of September 29, 2007, there was $\$ 177,000$ of total unrecognized compensation cost related to non-vested stock options granted under the Company's stock option plans which is expected to be recognized over a period of 2.25 years.

On February 8, 2007, the Board of Directors of the Company approved stock grants under the Company's 2005 Stock Awards Plan, which was approved by shareholders at the April 28, 2005 Annual Meeting. On February 12, 2007, 22,510 shares were granted under the Plan to certain management employees of the Company. The stock awards vest in 20 percent increments annually on a cumulative basis, beginning one year after the date of grant. In order for the awards to vest, the employee must be in the continuous employment of the Company since the date of the award. Any portion of an award that has not vested will be forfeited upon termination of employment. The Company may terminate any portion of the award that has not vested upon an employee's failure to comply with all conditions of the award or the Plan. Shares representing awards that have not yet vested will be held in escrow by the Company. An employee is not entitled to any voting rights with respect to any shares not yet vested, and the shares are not transferable. Compensation expense totaling $\$ 563,000$, before income taxes of approximately $\$ 203,000$, is being recorded against earnings equally over the following 60 months from the date of grant with the offset recorded in Shareholders' Equity. Approximately $\$ 28,000$ and $\$ 71,000$ of compensation cost has been charged against income before taxes for the three and nine months ended September 29, 2007, respectively. As of September 29, 2007, there was $\$ 492,000$ of total unrecognized compensation cost related to nonvested stock grants which is expected to be recognized over a period of 4.25 years.

## NOTE 4--INCOME TAXES

The Company has adopted FASB Interpretation 48, "Accounting for Uncertainty in Income Taxes", at the beginning of fiscal year 2007. As a result of the implementation the Company recognized a $\$ 995,000$ decrease to reserves for uncertain tax positions. This decrease was accounted for as an adjustment to the beginning balance of retained earnings on the Balance Sheet. Including the cumulative effect decrease, at the beginning of 2007, the Company had approximately $\$ 350,000$ of total gross unrecognized tax benefits that, if recognized, would favorably affect the effective income tax rate in any future periods. During the third quarter of 2007, the Company recognized $\$ 172,000$ of these benefits or $\$ .03$ per share, leaving $\$ 178,000$ accrued at September 29, 2007. The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of multiple state jurisdictions. The Company has substantially concluded all U.S. federal income tax matters and substantially all material state and local income tax matters for years through 2002. The Company's continuing practice is to recognize interest and/or penalties related to income tax matters in income tax expense. The Company had $\$ 76,000$ accrued for interest and $\$ 0$ accrued for penalties at September 29, 2007. The Company provided income taxes at an effective tax rate of 34.7 percent in the first nine months of 2007 compared to 36.6 percent in the same period last year. The lower income tax rate resulted from recognizing tax benefits and an increase in permanent differences which reduced taxable income in 2007 compared to taxable income for 2006.

## Synalloy Corporation

## Notes To Condensed Consolidated Financial Statements (Unaudited)

September 29, 2007

## NOTE 5--PAYMENT OF DIVIDENDS

On February 8, 2007, the Board of Directors of the Company voted to pay an annual dividend of $\$ .15$ per share payable on March 15 , 2007 to holders of record on February 23 , 2007 , for a total cash payment of $\$ 927,000$. The Board presently plans to review at the end of each fiscal year the financial performance and capital needed to support future growth to determine the amount of cash dividend, if any, which is appropriate.

## NOTE 6--SEGMENT INFORMATION



## NOTE 7--SALE OF ASSETS

The Company completed the movement of Organic Pigments' operations from Greensboro, NC to Spartanburg, SC in the first quarter of 2006, recording plant relocation costs of $\$ 213,000$ in administrative expense in the first quarter of 2006 . The Greensboro plant was closed at the end of the first quarter of 2006 and sold for a pre-tax gain of approximately $\$ 596,000$ in the third quarter of 2006.

Synalloy Corporation<br>Notes To Condensed Consolidated Financial Statements (Unaudited)<br>September 29, 2007

## NOTE 8-RECENT ACCOUNTING PRONOUNCEMENTS

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Liabilities (SFAS 159). SFAS 159 is effective as of the beginning of the first fiscal year beginning after November 15, 2007, and is effective for the Company on December 30, 2007. SFAS 159 provides companies with an option to report selected financial assets and liabilities at fair value that are not currently required to be measured at fair value. Accordingly, companies would then be required to report unrealized gains and losses on these items in earnings at each subsequent reporting date. The objective is to improve financial reporting by providing companies with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently. SFAS 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS 159 is effective for the Company beginning in fiscal year 2008 and is not expected to have a significant impact on the Company's financial statements.

## Synalloy Corporation <br> Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is management's discussion of certain significant factors that affected the Company during the three and nine months ended September $29,2007$.
Consolidated sales for the third quarter were $\$ 51,515,000$, increasing 32 percent compared to the same period one year ago. The Company's consolidated net income for the third quarter of 2007 decreased six percent to $\$ 2,260,000$, or $\$ .36$ per share compared to net earnings of $\$ 2,409,000$, or $\$ .39$ per share on sales of $\$ 39,097,000$ in 2006 . The Company generated a 95 percent increase in net earnings for the first nine months of 2007 of $\$ 8,980,000$, or $\$ 1.42$ per share, on a 25 percent sales increase to $\$ 139,854,000$, compared to net earnings of $\$ 4,605,000$, or $\$ .74$ per share on sales of $\$ 111,989,000$ in the first nine months of 2006. Included in net earnings in the third quarter and first nine months of 2006 was an after tax gain from the sale of property and plant of $\$ 378,000$, or $\$ .06$ per share. Without the gain, the Company experienced 11 percent and 112 percent increases in net earnings for the quarter and first nine months, respectively, over the same periods last year.

The Specialty Chemicals Segment achieved increases in sales and operating income of 18 percent and 71 percent, respectively, in the third quarter of 2007 compared to the third quarter of 2006. For the first nine months of 2007, the Segment experienced an increase in sales of two percent and operating income was up slightly over the same period last year. The majority of the increases in third quarter revenues and profits came from contract manufacturing. In addition, the Segment's basic manufacturing operations performed well for the quarter resulting from a much improved demand for most of the Segment's products. The new line of fire retardant products continued to show progress but remains below expected levels. The combination of poor consumer demand for mattresses reflecting the decline in the housing industry, coupled with some mattress manufacturers utilizing fiber solutions with inherent fire retardant properties instead of chemical treatment to comply with the fire retardant regulations has led to the slow sales growth.

The Metals Segment achieved outstanding sales increases of 39 percent and 37 percent for the third quarter and first nine months of 2007, respectively, from the same periods a year earlier. The increases resulted from a 70 percent and 65 percent increase in average selling prices for the quarter and nine months, respectively, partially offset by a 19 percent and 17 percent decline in unit volumes, respectively, compared to the same periods last year. Operating income increased five percent in the third quarter and 115 percent for the first nine months of 2007 compared to the same periods last year. The decrease in Segment unit volumes during the third quarter resulted from a 41 percent decline in pipe sales partially offset by much higher piping systems unit volume compared to a year earlier. The big unit volume decrease in pipe sales resulted primarily from significant declines in stainless steel surcharges in August, September and October which caused distributors to delay purchases as much as possible to get the lower prices. There also was evidence of somewhat weaker end use demand for commodity pipe as the third quarter progressed. The unit volume decline in the nine months was also the result of lower pipe sales partially offset by higher piping systems sales. The huge increases in average selling prices in the three and nine months resulted partly from higher stainless steel surcharges in 2007 compared to 2006. Importantly, also contributing to the increase was accomplishing our objective of expanding into markets that require larger pipe sizes, higher-priced alloys, larger proportions of non-commodity products, and products fabricated by piping systems' operations, allowing us to be less dependent on commodity pipe sales. The change in product mix includes the successful development of business from LNG, waste water and water treatment, biofuels and electric utility scrubber projects. Many of the products produced for these markets are subject to more stringent specifications including 100 percent $x$-ray of the weld seams. In addition, some of these non-commodity products are made from expensive alloys and are more

## Synalloy Corporation

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Continued

difficult to produce. Accordingly, their cost and sales price are much higher than commodity products. Increased sales of these products led to improved operating income in the quarter and nine months despite the unusually weak commodity pipe results in the latest quarter. Profits resulting from higher stainless steel prices including surcharges made a significant contribution to the increase in operating income in the nine months but only a modest contribution in the quarter compared to comparable periods last year. Piping systems continued to experience the favorable impact of its strong backlog as operating income more than tripled in both the third quarter and nine months of 2007 compared to a year earlier. Piping systems' backlog continued to grow, reaching another record level of $\$ 66,800,000$ at the end of the third quarter of 2007 compared to $\$ 34,200,000$ at the end of the third quarter of 2006.

Consolidated selling and administrative expense for the third quarter and first nine months of 2007 increased $\$ 232,000$, or eight percent, and $\$ 1,249,000$, or 15 percent, respectively, from the same periods of 2006. This expense category was six percent of sales for the third quarter of 2007 and seven percent of sales for the third quarter of 2006. For the first nine months, these expenses were seven percent of sales for both 2007 and 2006. The third quarter increase was comprised of higher salaries and wages, including related employee benefits, bad debt expense and stock grant compensation costs. In addition to these items, selling and administrative expenses increased for the first nine months of 2007 when compared to 2006 due primarily to higher profit-based incentives for management partially offset by a $\$ 213,000$ loss on the relocation of Organic Pigment's operations to Spartanburg which was recorded during the first quarter of 2006.

The Company completed the relocation of Organic Pigments' operations from Greensboro, NC to Spartanburg in the first quarter of 2006. The Greensboro plant was sold in August of 2006 for a sales price of $\$ 811,000$ and a pre-tax gain of approximately $\$ 596,000$ was recorded in the third quarter of 2006. Interest expense for the three and nine months ending September 29, 2007 increased $\$ 181,000$ and $\$ 305,000$, respectively, from the same periods in the prior year due to higher average debt levels for 2007 compared to 2006.

The Company provided income taxes at an effective tax rate of 34.7 percent in the first nine months of 2007 compared to 36.6 percent in the same period last year. The lower income tax rate resulted from recognizing tax benefits and an increase in permanent differences which reduced taxable income in 2007 compared to taxable income for 2006.

Cash provided from operations was $\$ 3,869,000$ for the first nine months of 2007 . This amount, combined with proceeds from the exercise of stock options of $\$ 550,000$, was almost entirely offset by $\$ 3,547,000$ in purchases of property, plant and equipment and the payment of a $\$ 927,000$ cash dividend. The Company expects that cash flows for the remainder of the year and available borrowings will be sufficient to make debt payments, and fund estimated capital expenditures and normal operating requirements anticipated over the last three months of 2007.

Demand during the third quarter of 2007 for many of the Specialty Chemicals Segment's products continued the improvement experienced over the last half of the second quarter as market conditions continue to be favorable, and the Segment is experiencing positive results from several new products developed earlier this year. In addition, management is anticipating the continuation of orders in the fourth quarter that began in the third quarter from a significant contract customer after experiencing lower than normal activity in the first six months. Management continues to believe that we have a low-cost fire retardant product line and with the price of inherent fire retardant fibers escalating, chemical solutions should become more attractive; however, revenues are growing at a slower rate than originally expected.

## Synalloy Corporation

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Continued

All of these factors provide the opportunity for the Segment to improve profits in the fourth quarter of 2007 over the fourth quarter of 2006, and provide positive momentum into the first half of 2008.

The significant decline in nickel prices that led to lower surcharges on stainless steel in the third quarter of 2007 ended, at least temporarily, as nickel prices have increased more than 20 percent from the lows in mid August. Stainless steel surcharges, which are determined two months in advance of when they become effective, increased in November from the lows in October and based on current nickel prices will increase again in December. Although the volatility of nickel prices over the past few months continues to negatively impact commodity pipe sales, the recent price increases should improve distributor demand before the end of the year. However, the volatility of nickel prices makes it impossible to know whether the positive trend in surcharges will continue. These factors add uncertainty to the performance of commodity pipe during the fourth quarter of 2007. The favorable experience realized by our non-commodity business in the third quarter leads us to believe that the negative impact on profitability from commodity pipe will be mitigated because of our significant project business, larger diameter and higher-priced alloy pipe business, most of which are subject to fixed pricing. Piping systems' record backlog, of which management expects about 80 percent to be completed over the next 12 months, should continue to provide a much higher level of sales and profits for piping systems in the fourth quarter of 2007 compared to the same period last year. Management continues to be optimistic about the piping systems business due to the large dollar amount of projects we expect to bid during future months. With over 90 percent of the backlog coming from energy and water and wastewater treatment projects, management is confident that it has positioned the Metals Segment to benefit from the long-term growth of these areas.

## Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995

This Form 10-Q includes and incorporates by reference "forward-looking statements" within the meaning of the securities laws. All statements that are not historical facts are "forward-looking statements." The words "estimate," "project," "intend," "expect," "believe," "anticipate," "plan" and similar expressions identify forward-looking statements. The forward-looking statements are subject to certain risks and uncertainties, including without limitation those identified below, which could cause actual results to differ materially from historical results or those anticipated. Readers are cautioned not to place undue reliance on these forward-looking statements. The following factors could cause actual results to differ materially from historical results or those anticipated: adverse economic conditions, the impact of competitive products and pricing, product demand and acceptance risks, raw material and other increased costs, customer delays or difficulties in the production of products, unavailability of debt financing on acceptable terms and exposure to increased market interest rate risk, inability to comply with covenants and ratios required by our debt financing arrangements and other risks detailed from time-totime in Synalloy's Securities and Exchange Commission filings. Synalloy Corporation assumes no obligation to update the information included in this Form 10-Q.

## Synalloy Corporation

## Item 3. Market Risk

Information about the Company's exposure to market risk was disclosed in its Annual Report on Form 10-K for the year ended December 30, 2006, which was filed with the Securities and Exchange Commission on March 29, 2007. There have been no material quantitative or qualitative changes in market risk exposure since the date of that filing.

## Item 4. Controls and Procedures

Based on the evaluation required by 17 C.F.R. Section 240.13a-15(b) or 240.15d-15(b) of the Company's disclosure controls and procedures (as defined in 17 C.F.R. Sections $240.13 \mathrm{a}-15(\mathrm{e})$ and $240.15 \mathrm{~d}-15(\mathrm{e})$ ), the Company's chief executive officer and chief financial officer concluded that such controls and procedures, as of the end of the period covered by this quarterly report, were effective.

There has been no change in the registrant's internal control over financial reporting during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

## Synalloy Corporation

## PART II: OTHER INFORMATION

## Item 1A. Risk Factors

There has been no material change in the risk factors as previously disclosed in the Company's Form 10-K filed for the period ended December $30,2006$.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the third quarter ended September 29, 2007, the Registrant issued shares of common stock to the following classes of persons upon the exercise of options issued pursuant to the Registrant's 1998 Stock Option Plan. Issuance of these shares was exempt from registration pursuant to Section 4(2) of the Securities Act of 1933 because the issuance did not involve a public offering.

|  |  | Number of <br> Shares |
| :--- | :--- | :--- |
| Date Issued | Class of Purchasers | Aggregate <br> Exercise <br> Issued |
| $7 / 2 / 2007$ |  |  |
| $7 / 16 / 2007$ | Officers and employees |  |

## Item 6. Exhibits

The following exhibits are included herein:

Rule 13a-14(a)/15d-14(a) Certifications of Chief Executive Officer and Chief Financial Officer

32 Certifications Pursuant to 18 U.S.C. Section 1350

## Synalloy Corporation

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## SYNALLOY CORPORATION

(Registrant)

|  | By: | /s/Ronald H. Braam |
| :---: | :---: | :---: |
|  |  | Ronald H. Braam |
|  |  | President and Chief Executive Officer |
| Date: November 12, 2007 | By: | /s/ Gregory M. Bowie |
|  |  | Gregory M. Bowie |
|  |  | Vice President Finance and Chief Financial Officer |

## $\longrightarrow$

## I, Ronald H. Braam, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Synalloy Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## I, Gregory M. Bowie, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Synalloy Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## Date: November 12, 2007

/s/Gregory M. Bowie
Gregory M. Bowie
Vice President, Finance and
Chief Financial Officer

## $\longrightarrow$

## Certifications Pursuant to 18 U.S.C. Section 1350

The undersigned, who are the chief executive officer and the chief financial officer of Synalloy Corporation, each hereby certifies that, to the best of his knowledge, the accompanying Form 10-Q of the issuer fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and that information contained in the report fairly presents, in all material respects, the financial condition and results of operations of the issuer.
s/Ronald H. Braam
Ronald H. Braam
Chief Executive Officer
s/Gregory M. Bowie
Gregory M. Bowie
Vice President, Finance and Chief Financial Officer

