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FORM 10-Q
Securities and Exchange Commission
Washington, D. C. 20549
QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
(Mark One)
X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF }193
For the quarter ended March 30, 1996
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR \(15(\mathrm{~d})\) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from
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``` to
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Commission File Number 0-19687
SYNALLOY CORPORATION
(Exact name of registrant as specified in its charter)

| Delaware <br> (State or other jurisdiction of <br> incorporation or organization) | $57-0426694$ <br> (I.R.S. Employer |
| :--- | :---: |
| Post Office Box 5627 |  |
| Croft Industrial Park |  |
| Spartanburg, South Carolina |  |
| (Address of principal executive offices) |  |
| Identification |  |

Not Applicable
(Former name, former address and former
fiscal year, if changed since last year.)
Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
1 9 3 4 during the preceding 1 2 months (or for such shorter period that the
registrant was required to file such reports) and (2) has been subject to such
filing requirements for the past }90\mathrm{ days.
Yes X No

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\(\qquad\)
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Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practical date.
Common Stock, \$1.00 Par Value
As of March 30, 1996
6,975,098

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Synalloy Corporation

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Notes to condensed consolidated financial statements -
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Management's Discussion and Analysis of Financial Condition and
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Item 2. Changes in Securities
Item 3. Defaults upon Senior Securities
Item 4. Submission of Matters to a Vote of Security Holders
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PART 1. FINANCIAL STATEMENTS
<TABLE>
<CAPTION>
Synalloy Corporation
Condensed Consolidated Balance Sheets
<S>
Assets
Current assets
Cash and cash equivalents
Accounts receivable, less allowance for doubtful accounts
Inventories:
Raw materials
Work-in-process
Finished goods Total inventories

Deferred income taxes
Prepaid expenses and other current assets
Total current assets

Cash value of life insurance
Investment
Property, plant \& equipment, net of accumulated
depreciation of \(\$ 22,649,936\) and \(\$ 21,950,069\)
Deferred charges and other assets
Total assets
Liabilities and Shareholders' Equity
Current liabilities
Notes payable
\(\$ 4,740,000\)

\begin{tabular}{|c|c|c|}
\hline Gain on sale of property, plant and equipment & (650) & \((8,500)\) \\
\hline Cash value of life insurance & \((18,850)\) & \((18,850)\) \\
\hline Environmental reserves & \((149,814)\) & \((90,468)\) \\
\hline \multicolumn{3}{|l|}{Changes in operating assets and liabilities:} \\
\hline Accounts receivable & \((2,345,615)\) & \((5,169,576)\) \\
\hline Inventories & 4,091,260 & \((6,024,350)\) \\
\hline Other assets & \((962,378)\) & \((802,673)\) \\
\hline Accounts payable and accrued expenses & \((965,911)\) & 5,049,774 \\
\hline Income taxes payable & 1,402,900 & 1,535,534 \\
\hline ash provided by (used in) operating activities & 4,506,209 & \((2,079,306)\) \\
\hline \begin{tabular}{l}
ting activities \\
chases of property, plant and equipment
\end{tabular} & \((1,755,886)\) & \((1,194,313)\) \\
\hline ceeds from sale of property, plant and equipment & 650 & 8,500 \\
\hline ceeds from notes receivable & 1,638 & 1,482 \\
\hline cash (used in) investing activities & \((1,753,598)\) & \((1,184,331)\) \\
\hline \multicolumn{3}{|l|}{cing activities} \\
\hline ceeds from revolving lines of credit & 19,060,000 & 21,847,231 \\
\hline ments on revolving lines of credit & \((16,040,000)\) & \((17,299,231)\) \\
\hline ncipal payments on long-term debt & \((19,231)\) & \((33,654)\) \\
\hline ceeds from exercised stock options & 234,008 & 71,076 \\
\hline chases of treasury stock & \((5,622,131)\) & \((1,050,979)\) \\
\hline vidends paid & \((572,010)\) & \((483,973)\) \\
\hline cash (used in) provided by financing activities & \((2,959,364)\) & 3,050,470 \\
\hline cease in cash and cash equivalents & \((206,753)\) & \((8,842)\) \\
\hline and cash equivalents at beginning of year & 267,061 & 20,770 \\
\hline and cash equivalents at end of period & \$ 60,308 & \$ 11,928 \\
\hline
\end{tabular}

See accompanying notes to condensed consolidated financial statements </TABLE>

Synalloy Corporation
Notes To Condensed Consolidated Financial Statements
(Unaudited)

March 30, 1996
NOTE 1--BASIS OF PRESENTATION
The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation \(S-X\). Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all
adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month period ended March 30, 1996, are not necessarily indicative of the results that may be expected for the year ending December 28, 1996. For comparative purposes, certain amounts in the 1995 financial statements have been reclassified to conform with the 1996 presentation. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the period ended December 30, 1995.

NOTE 2--INVENTORIES
Inventories are stated at the lower of cost (first-in, first-out method) or market.

NOTE 3--LEGAL MATTERS
The Company is from time to time subject to various claims, other possible legal actions for product liability and other damages, and other matters arising out of the normal conduct of the Company's business. Management believes that based on present information, it is unlikely that liability, if any, exists that would have a materially adverse effect on the consolidated operating results or financial position of the Company.

NOTE 4--NET INCOME PER COMMON SHARE
Income per share is computed using the weighted average shares of common stock and dilutive Common Stock equivalents (options) outstanding during the respective periods. Stock options in the aggregate reduce earnings per share by less than three percent in all years presented, therefore diluted per share amounts are not disclosed.

NOTE 5--SHAREHOLDERS' EQUITY
On April 28, 1995, the Board of Directors of the Company declared a three-for-
two split of the Company's common stock. This was paid in the form of a stock dividend on June 12, 1995 to shareholders of record May 22, 1995.
Accordingly, all share and per share information throughout the consolidated financial statements has been restated to reflect this split. The par value for the additional shares issued was transferred from capital in excess of par to common stock.
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\section*{Synalloy Corporation}

Management's Discussion And Analysis Of The Financial
Condition And Results Of Operations
The following is management's discussion of certain significant factors which affected the Company during the quarter ended March 30, 1996

Consolidated sales and net income were \(\$ 36,659,000\) and \(\$ 2,922,000\), respectively, for the quarter reflecting 6 percent increases over the same period one year ago. Earnings per share of \(\$ .41\) increased eight percent over the same period one year ago reflecting the impact of the purchase of 324,000 shares of the Company's common stock as discussed below.

Chemical Segment sales were \(\$ 11,167,000\) for the quarter reflecting a 15 percent decline compared to the same period one year ago. Operating income declined 16 percent to \(\$ 1,167,000\) for the quarter compared to the same period one year ago. Specialty chemicals showed good improvement in the first quarter compared to last year contributing 41 percent of operating income compared to 29 percent for the same period one year ago. Conditions in the textile dye market over the past two quarters, which represent the bulk of the chemical business, have been the worst the Company has experienced in many years. Sales and profits for the quarter from these products were down approximately 26 and 16 percent, respectively, from the same period one year ago. Under these conditions, management is pleased with the solid profitability from dyes and pigments, and believes the company is well-positioned to benefit from the inevitable cyclical recovery in this business. Several of the major dye producers have recently gone through mergers and/or spin-offs that will probably have the ultimate effect of reducing world-wide capacity. Many of the larger producers are losing money or are marginally profitable in their dyestuff businesses. This leads us to believe that the current low prices are unsustainable and should show improvement in the future.

Metals Segment sales were \(\$ 25,492,000\) for the quarter reflecting a 19 percent increase over the same period one year ago. Operating income increased 14 percent to \(\$ 4,063,000\) for the quarter over the same period one year ago. The sales increase resulted from higher average selling prices while unit volume was essentially unchanged from last year's record first quarter level. During the first quarter, production was cut back in order to reduce intentionally high inventory levels maintained in 1995. The Company chose not to have temporary layoffs in connection with this planned decrease in production. This necessarily led to negative volume variances that reduced operating income. Demand continues to be very good from most of the industries using these products. However, raw material costs and selling prices have been trending downward for the past several months, and current selling prices are below the level experienced in the second quarter of last year. In addition, the Company will not benefit from the inventory profits experienced in the second quarter of last year. Based on this, we do not expect sales and profits in the second quarter to equal the levels obtained in the second quarter of last year. The new 16 -inch continuous pipe mill is now installed and should be in routine production by May 1 enhancing the Company's already leading position among stainless pipe producers.

Selling and administrative expense for the quarter was approximately seven percent of consolidated sales which is consistent with prior year's amount. Interest expense increased ten percent over last year's amount due to increased borrowings needed for working capital requirements and to fund the repurchase of the Company's common stock.
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\section*{Synalloy Corporation}

Management's Discussion And Analysis Of The Financial
Condition And Results Of Operations - Continued

Cash flows from operations totaled \(\$ 4,506,000\) during the first quarter compared to a \(\$ 2,079,000\) decrease in cash flows during the same period one
year ago. The increase reflects the Company's planned reduction of inventories by \(\$ 4,100,000\) from year end levels. During the quarter, the Company purchased 324,000 shares of its common stock for the treasury for \(\$ 5,622,000\), including \(\$ 4,980,000\) for 289,000 shares purchased under a previously announced \(\$ 5,000,000\) buyback program. The Company expects that available cash and existing lines of credit will be sufficient to meet normal operating requirements, including capital expenditures and payment of dividends over the near term.
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PART II: OTHER INFORMATION
Synalloy Corporation

Item 1. Legal Proceedings
None

Item 2. Change In Securities

None
Item 3. Defaults Upon Senior Securities
None
Item 4. Submission Of Matters To A Vote Of Security Holders
None
Item 5. Other Information

None

Item 6. Exhibits And Reports On Form 8-K

\section*{None}

The Company did not file any reports on Form 8-K during the three months ended March 30, 1996

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}

Synalloy Corporation

SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SYNALLOY CORPORATION
(Registrant)

Date: May 8, 1996 /s/ James G. Lane, Jr. James G. Lane, Jr., Chairman and Chief Executive Officer

Date: May 8, 1996 /s/ Gregory M. Bowie Gregory M. Bowie

Vice President, Finance
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