FORM IO-Q
Securities and Exchange Commission
Washington, D. C. 20549

-     - 1 -

Synalloy Corporation
Index

## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (unaudited)
Condensed consolidated balance sheets - March 29, 1997 and

$\quad$| December 28,1996 |
| ---: |

Condensed consolidated statements of income - Three months
ended March 29, 1997 and March 30, 1996

# Management's Discussion and Analysis of Financial Condition 

 and Results of OperationsPART II. OTHER INFORMATION
Item 1. Legal Proceedings
Item 2. Changes in Securities
Item 3. Defaults upon Senior Securities
Item 4. Submission of Matters to a Vote of Security Holders
Item 5. Other Information
Item 6. Exhibits and Reports on Form 8-K

-     - 2 -

PART 1. FINANCIAL STATEMENTS

<TABLE>
Synalloy Corporation
Condensed Consolidated Balance Sheets
<CAPTION>
\begin{tabular}{|c|c|}
\hline Mar 29, 1997 (Unaudited) & \[
\begin{gathered}
\text { Dec } 28,1996 \\
\text { (Note) }
\end{gathered}
\] \\
\hline <C> & <C> \\
\hline \$ 163,417 & \$ 115,828 \\
\hline 18,752,525 & 17,253,534 \\
\hline 8,309,610 & 8,357,884 \\
\hline 3,858,209 & 5,112,695 \\
\hline 14,423,689 & 16,384,891 \\
\hline 26,591,508 & 29,855,470 \\
\hline 130,000 & 130,000 \\
\hline 921,590 & 278,276 \\
\hline 46,559,040 & 47,633,108 \\
\hline 1,753,301 & 1,733,801 \\
\hline 329,117 & 329,117 \\
\hline 23,553,219 & 23,627,889 \\
\hline 3,202,395 & 3,265,211 \\
\hline \$ 75,397,072 & \$ 76,589,126 \\
\hline
\end{tabular}

Liabilities and Shareholders' Equity
Current liabilities
Notes payable
Income taxes
Accrued expenses
Current portion of environmental reserves
6,949,178
794,527
2,027,935
359,294
1,400,000 1,400,000
\(1,400,000\)
\(1,154,805\)
current portion of long-term debt
Notes payable to an employee
Total current liabilities
11,990,934 13,491,715
Long-term debt, less current portion
11,200,000 11,200,000
1,185,921 1,300,100
Environmental reserves
1,297,001
1,299,176
Deferred compensation
1,024,000
1,024,000
authorized and issued 8,000,000 shares
Capital in excess of par value
Retained earnings
Less cost of Common Stock in treasury
Total shareholders' equity

Total liabilities and shareholders' equity

Note: The balance sheet at December 28 , 1996 has been derived from the audited financial statements at that date. See accompanying notes to condensed consolidated financial statements
</TABLE>
- -3-
<TABLE>
Synalloy Corporation
Condensed Consolidated Statements of Income
<CAPTION>

| (Unaudited) | Three Months Ended |  |
| :---: | :---: | :---: |
|  | Mar 29, 1997 | Mar 30, 1996 |
| <S> | <C> | <C> |
| Net sales | \$ 30,903,356 | \$ 36,658,505 |
| Cost of sales | 26,657,262 | 29,228,982 |
| Gross profit | 4,246,094 | 7,429,523 |
| Selling, general and administrative expense | $2,461,877$ | $2,560,310$ |
| Operating income | 1,784,217 | 4,869,213 |
| Other (income) and expense |  |  |
| Gain on sale of investment |  | 0 |
| Interest expense | 213,127 | 259,727 |
| Other, net | 6,738 | 7,456 |
| Income before taxes | 1,564,352 | 4,602,030 |
| Provision for income taxes | 553,000 | 1,680,000 |
| Net income | \$ 1,011,352 | \$ 2,922,030 |
| Net income per common share | \$. 14 | \$. 41 |
| Dividends paid per common share | \$. 09 | \$. 08 |
| Average shares outstanding | 7,023,142 | 7,150,808 |

See accompanying notes to condensed consolidated financial statements
</TABLE>

- -4-
<TABLE>
Synalloy Corporation
Condensed Consolidated Statements of Cash Flows
<CAPTION>


See accompanying notes to condensed consolidated financial statements </TABLE>

- -5-

Synalloy Corporation
Notes To Condensed Consolidated Financial Statements
(Unaudited)

March 29, 1997

NOTE 1--BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation $S-X$. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month period ended March 29, 1997, are not necessarily indicative of the results that may be expected for the year ending January 3, 1998. For comparative purposes, certain amounts in the 1996 financial statements have been reclassified to conform with the 1997 presentation. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the period ended December 28, 1996.

NOTE 2--INVENTORIES
Inventories are stated at the lower of cost (first-in, first-out method) or

NOTE 3--LEGAL MATTERS
The Company is from time to time subject to various claims, other possible legal actions for product liability and other damages, and other matters arising out of the normal conduct of the Company's business. Management believes that based on present information, it is unlikely that liability, if any, exists that would have a materially adverse effect on the consolidated operating results or financial position of the Company.

NOTE 4--NET INCOME PER COMMON SHARE
Income per share is computed using the weighted average shares of common stock and dilutive Common Stock equivalents (options) outstanding during the respective periods. Stock options in the aggregate reduce earnings per share by less than three percent in all years presented; therefore, diluted per share amounts are not disclosed.

-     - 6 -

Synalloy Corporation

Management's Discussion And Analysis Of The Financial
Condition And Results Of Operations

The following is management's discussion of certain significant factors which affected the Company during the quarter ended March 29, 1997.

Consolidated sales and net income were $\$ 30,903,000$ and $\$ 1,011,000$, respectively, for the quarter. Net income declined 65 percent on a sales decline of 16 percent compared to the first quarter of 1996 . On a sequential basis, however, sales for the quarter increased 6 percent over the fourth quarter of 1996, and removing the effect on net income of an after tax gain on the sale of an investment of $\$ 431,000$ in the fourth quarter of 1996 , net income in the first quarter increased 4 percent. The Company continues to experience the effects of the unusual condition of cyclical weakness that has been occurring at the same time in both the Metals and Chemicals Segments since the second quarter of 1996.

Chemicals Segment sales were $\$ 14,355,000$ for the quarter reflecting a 29 percent increase compared to the same period one year ago. Operating income increased 27 percent to $\$ 1,477,000$ for the quarter compared to the same period one year ago. Improvement in sales and operating income in the quarter compared to the same quarter last year essentially resulted from the acquisition of Manufacturers Chemicals in the last quarter of 1996. Excluding the acquisition, sales were off slightly and operating income was up 4 percent. Textile dye and pigment demand continues to be weak and conditions in the market are intensely competitive. Weak denim markets and continued softness in pigment demand from textile printers more than offset increased sales of other dyes. Chemical specialties, bolstered by the acquisition, contributed 47 percent of sales and a substantially greater percent of operating income. The Company is positioned to benefit from any recovery in the textile dye and pigment demand. It will also continue its focus on growing non-dye specialties.

Metals Segment sales were $\$ 16,548,000$ for the quarter reflecting a 35 percent decline over the same period one year ago. Operating income decreased 86 percent to $\$ 589,000$ for the quarter over the same period one year ago. The sales decline compared to the first quarter of 1996 was primarily the result of 28 percent lower selling prices for stainless steel pipe. Market dynamics were completely different during these periods. Prices to date in 1997 appear to be at a cyclical low, while last year's first quarter benefited from prices only moderately below the cyclical peaks reached in the last half of 1995. Unit volume of loose pipe was up moderately, but overall unit volume was down 6 percent due to decreases in piping systems and process equipment. The decrease in operating income reflects the cyclically depressed condition of the pipe market and the modest loss incurred from piping systems and process equipment. After rescinding a November 11, 1996 price increase because of lack of support from other pipe producers, the Company announced an 8 percent price increase on April 7, 1997. Poor operating results throughout the industry should motivate other producers to support this increase. If this price increase holds in the marketplace, sales and operating income from stainless pipe should show better results on a sequential basis in the second quarter. The backlog for piping systems is at a good level. However, the first quarter was negatively impacted by customer delays in providing drawings

- -7-

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Management's Discussion And Analysis Of The Financial
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Condition And Results Of Operations - Continued
necessary for the fabrication of pipe spool pieces. The Company currently expects the volume of drawings received to increase beginning in April which should lead to an increased level of sales and income from these products.

Selling and administrative expense for the quarter was down approximately four percent from the same quarter last year, but totaled eight percent of consolidated sales compared to last year's seven percent. The increase reflects adding selling and administrative costs from Manufacturers Chemical, offset by lower profit-based incentives.

Cash flows from operations totaled $\$ 3,564,000$ during the first quarter compared to $\$ 4,506,000$ generated during the same period one year ago. The decrease reflects the reduction of net income experienced in the first quarter of 1997 compared to the same period in 1996. The Company expects that available cash and existing lines of credit will be sufficient to meet normal operating requirements, including capital expenditures and payment of dividends over the near term.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995

The statements contained in this management discussion and analysis that are not historical facts may be forward looking statements. The forward looking statements are subject to certain risks and uncertainties, including without limitation those identified below, which could cause actual results to differ materially from historical results or those anticipated. Readers are cautioned not to place undue reliance on these forward looking statements, which speak only as of their dates. The following factors could cause actual results to differ materially from historical results or those anticipated: adverse economic conditions, the impact of competitive products and pricing, product demand and acceptance risks, raw material and other increased costs, customer delays or difficulties in the production of products, and other risks detailed from time to time in Synalloy's Securities and Exchange Commission filings. Synalloy Corporation assumes no obligation to update the information included herein.

-     - 8 -

PART II: OTHER INFORMATION
Synalloy Corporation

Item 1. Legal Proceedings

None

Item 2. Change In Securities
None
Item 3. Defaults Upon Senior Securities
None
Item 4. Submission Of Matters To A Vote Of Security Holders
None

Item 5. Other Information

None

None

The Company did not file any reports on Form 8-K during the three months ended March 29, 1997

-     - 9 -

Synalloy Corporation

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SYNALLOY CORPORATION
(Registrant)

Date: May 7, 1997 /s/ James G. Lane, Jr. James G. Lane, Jr., Chairman and Chief Executive Officer

Date: May 7, 1997 /s/ Gregory M. Bowie
Gregory M. Bowie
Vice President, Finance

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