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Securities and Exchange Commission
``` Washington, D. C. 20549

QUARTERLY REPORT UNDER SECTION 13 OR \(15(\mathrm{~d})\)
OF THE SECURITIES EXCHANGE ACT OF 1934
(Mark One)
X
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarter ended October 2, 1999

OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \(\qquad\) to \(\qquad\) Commission File Number 0-19687

SYNALLOY CORPORATION
(Exact name of registrant as specified in its charter)

\section*{Delaware}
(State or other jurisdiction of incorporation or organization)

Post Office Box 5627
Croft Industrial Park
Spartanburg, South Carolina 29304
(Address of principal executive offices)
(Zip Code)
Registrant's Telephone Number, Including Area Code (864) 585-3605
Not Applicable
(Former name, former address and former fiscal year, if changed since last year.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or \(15(\mathrm{~d})\) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes X
No \(\qquad\)
Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practical date.

Number of Shares Outstanding
Title of Class
As of October 2, 1999
Common Stock, \$1.00 Par Value
6,558,088

Synalloy Corporation

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Condensed consolidated statements of income - Three and nine months ended October 2, 1999 and October 3, 1998

Condensed consolidated statements of cash flows - Nine months
ended October 2, 1999 and October 3, 1998
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PART 1. FINANCIAL STATEMENTS
<TABLE>
Synalloy Corporation
Condensed Consolidated Balance Sheets
\begin{tabular}{|c|c|}
\hline Oct 2, 1999 (Unaudited) & \[
\begin{gathered}
\text { Jan 2, } 1999 \\
\text { (Note) }
\end{gathered}
\] \\
\hline <C> & <C> \\
\hline 4,955 & \$ 117,658 \\
\hline 18,504,786 & 12,596,592 \\
\hline 8,977,648 & 7,502,972 \\
\hline 6,297,682 & 3,755,147 \\
\hline 12,621,067 & 14,842,842 \\
\hline 27,896,397 & 26,100,961 \\
\hline 192,000 & 192,000 \\
\hline 304,157 & 646,342 \\
\hline 46,902,295 & 39,653,553 \\
\hline 2,054,053 & 2,025,984 \\
\hline 1,132,117 & 1,026,117 \\
\hline 25,220,095 & 25,495,020 \\
\hline 3,296,079 & 3,173,788 \\
\hline \$78,604,639 & \$71,374, 462 \\
\hline
\end{tabular}

Liabilities and Shareholders' Equity
Current liabilities
Notes payable \(\$ 2,346,000\) \$ 665,000

Accounts payable
11,910, 445
7,882,778
926,238 -

Income taxes
\(\begin{array}{lc}926,238 & - \\ 2,834,794 & 1,383,740\end{array}\)
ccrued expenses
\(575,650 \quad 575,650\)
\begin{tabular}{lrr} 
Current portion of long-term debt & 200,000 & 200,000 \\
Total current liabilities & \(18,793,127\) & \(10,707,168\) \\
& & \\
Long-term debt, less current portion & \(10,000,000\) & \(10,000,000\) \\
Environmental reserves & \(1,524,490\) & \(1,846,550\) \\
Deferred compensation & \(1,360,839\) & \(1,349,940\) \\
Deferred income taxes & \(1,660,000\) & \(1,623,000\) \\
Contingencies & & \\
Shareholders' equity & & \\
Common stock, par value \(\$ 1\) per share - authorized & & \\
12,000,000 at October 2,1999 and 8,000,000 shares & \(8,000,000\) & \(8,000,000\) \\
at January 2, 1999; issued \(8,000,000\) shares & 9,491 \\
Capital in excess of par value & \(50,186,334\) & \(49,687,391\) \\
Retained earnings & 522,000 & 453,000 \\
Accumulated other comprehensive income & \((13,451,642)\) & \((12,302,078)\) \\
Less cost of Common Stock in treasury & \(45,266,183\) & \(45,847,804\)
\end{tabular}

Note: The balance sheet at January 2, 1999 has been derived from the audited financial statements at that date. See accompanying notes to condensed consolidated financial statements
</TABLE>
- 3 -
<TABLE>
Synalloy Corporation
Condensed Consolidated Statements of Income
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{(Unaudited)} & \multicolumn{2}{|l|}{Three Months Ended} & \multicolumn{2}{|l|}{Nine Months Ended} \\
\hline & Oct 2, 1999 & Oct 3, 1998 & Oct 2, 1999 & Oct 3, 1998 \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Net sales & \$31,024,054 & \$28,039,905 & \$86,961,126 & \$84,458,443 \\
\hline Cost of sales & 26,424,178 & 24,572,533 & 75,658,723 & 74,589,382 \\
\hline Gross profit & 4,599,876 & 3,467,372 & 11,302,403 & 9,869,061 \\
\hline Selling, general and administrative expense & 3,159,168 & 2,601,482 & 8,567,623 & 7,667,331 \\
\hline Operating income & 1,440,708 & 865,890 & 2,734,780 & 2,201,730 \\
\hline Other (income) and expens & & & & \\
\hline Interest expense Other, net & \[
\begin{aligned}
& 179,836 \\
& (19,661)
\end{aligned}
\] & \[
\begin{aligned}
& 181,207 \\
& (19,711)
\end{aligned}
\] & \[
\begin{gathered}
535,617 \\
(102,731)
\end{gathered}
\] & \[
\begin{gathered}
510,892 \\
(106,577)
\end{gathered}
\] \\
\hline Income before taxes & 1,280,533 & 704,394 & 2,301,894 & 1,797,415 \\
\hline Provision for income tax & - 450,000 & 249,000 & 809,000 & 635,000 \\
\hline Net income & \$ 830,533 & \$ 455,394 & \$ 1,492,894 & \$ 1,162,415 \\
\hline \multicolumn{5}{|l|}{Net income per common share} \\
\hline Basic & \$.13 & \$. 07 & \$. 23 & \$. 17 \\
\hline Diluted & \$. 13 & \$. 07 & \$. 23 & \$. 17 \\
\hline \multicolumn{5}{|l|}{Dividends paid per} \\
\hline Common share & \$. 05 & \$. 10 & \$. 15 & \$. 30 \\
\hline \multicolumn{5}{|l|}{Average shares outstanding} \\
\hline Basic & 6,576,279 & 6,769,363 & 6,627,686 & 6,797,255 \\
\hline Diluted & 6,576,279 & 6,776,879 & 6,629,974 & \(6,818,881\) \\
\hline
\end{tabular}

See accompanying notes to condensed consolidated financial statements.
</TABLE>
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{Synalloy Corporation} \\
\hline \multicolumn{3}{|l|}{Condensed Consolidated Statements of Cash Flows} \\
\hline \multirow[t]{2}{*}{(Unaudited)} & \multicolumn{2}{|l|}{Nine Months Ended} \\
\hline & Oct 2, 1999 & Oct 3, 1998 \\
\hline <S> \(<\) C & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Operating activities} \\
\hline Net income \$ & \$ 1,492,894 & \$ 1,162,415 \\
\hline \multicolumn{3}{|l|}{Adjustments to reconcile net income to net cash} \\
\hline \multicolumn{3}{|l|}{provided by operating activities:} \\
\hline Depreciation expense & 2,921,634 & 2,587,821 \\
\hline Amortization of deferred charges & 195,939 & 195,593 \\
\hline Deferred compensation & 10,899 & 19,113 \\
\hline Provision for losses on accounts receivable & - 594,107 & 206,538 \\
\hline Loss on sale of property, plant and equipment & ent 5,864 & 10,401 \\
\hline Cash value of life insurance & \((28,069)\) & \((64,926)\) \\
\hline Environmental reserves & \((322,060)\) & (239, 022) \\
\hline Changes in operating assets and liabilities: & & \\
\hline Accounts receivable & \((6,502,301)\) & 159,172 \\
\hline Inventories & \((1,795,436)\) & 1,074,255 \\
\hline Other assets & 223,955 & 305,262 \\
\hline Accounts payable and accrued expenses & 5,460,640 & 1,952,273 \\
\hline Income taxes payable & 981,319 & \((39,400)\) \\
\hline Net cash provided by operating activities & 3,239,385 & 7,329,495 \\
\hline \multicolumn{3}{|l|}{Investing activities} \\
\hline \multicolumn{3}{|l|}{Purchases of property, plant and equipment (2,675,197) (1,766,714)} \\
\hline \multicolumn{3}{|l|}{Proceeds from sale of property,} \\
\hline Acquisitions, net of cash & - & \((3,456,799)\) \\
\hline Increase in note receivables & \((237,000)\) & - \\
\hline Net cash used in investing activities & \((2,889,573)\) & \((5,213,695)\) \\
\hline \multicolumn{3}{|l|}{Financing activities} \\
\hline Proceeds from revolving lines of credit 25 & 25,357,000 & 852,000 \\
\hline Payments on revolving lines of credit & \((23,676,000)\) & (317, 000 ) \\
\hline Proceeds from exercised stock options & - & 4,838 \\
\hline Purchases of treasury stock & \((1,149,565)\) & \((1,999,219)\) \\
\hline Dividends paid & \((993,950)\) & \((2,042,580)\) \\
\hline Net cash used in financing activities & \((462,515)\) & \((3,501,961)\) \\
\hline (Decrease) increase in cash and cash equivalents & \((112,703)\) & \((1,386,161)\) \\
\hline Cash and cash equivalents at beginning of year & 117,658 & 1,602,543 \\
\hline Cash and cash equivalents at end of period \$ & \$ 4,955 & \$ 216,382 \\
\hline See accompanying notes to condensed consolidated fin </TABLE> & financial st & ments. \\
\hline
\end{tabular}

\section*{Synalloy Corporation}

Notes To Condensed Consolidated Financial Statements (Unaudited)

October 2, 1999
NOTE 1--BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation \(S-X\). Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine month periods ended October 2, 1999, are not necessarily indicative of the results that may be expected for the year ending January 1, 2000. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form \(10-\mathrm{K}\) for the period ended January 2, 1999.

NOTE 2--INVENTORIES
Inventories are stated at the lower of cost (first-in, first-out method) or market.

NOTE 3--LEGAL MATTERS
The Company is from time to time subject to various claims, other possible legal actions for product liability and other damages, and other matters arising out of the normal conduct of the Company's business. Management believes that based on present information, it is unlikely that liability, if any, exists that would have a materially adverse effect on the consolidated operating results or financial position of the Company.

\section*{NOTE 4--COMPREHENSIVE INCOME}

Comprehensive income was \(\$ 981,000\) and \(\$ 1,562,000\) for the three and nine months ended October 2, 1999, respectively. Comprehensive income consists of net income plus unrealized gains on the Company's foreign equity investment, of \(\$ 150,000\) and \(\$ 69,000\), net of deferred income taxes of \(\$ 80,000\) and \(\$ 37,000\) for the three and nine months ended October 2, 1999, respectively, and is recorded in Shareholders' Equity.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{9}{|l|}{\multirow[t]{2}{*}{NOTE 5--SEGMENT INFORMATION <TABLE>}} \\
\hline & & & & & & & & \\
\hline \multicolumn{9}{|l|}{(Dollar amounts are in thousands.)} \\
\hline & \multicolumn{4}{|r|}{Three Months Ended} & \multicolumn{4}{|r|}{Nine Months Ended} \\
\hline & \multicolumn{2}{|l|}{Oct 2, 199} & \multicolumn{2}{|l|}{Oct 3, 1998} & \multicolumn{4}{|l|}{Oct 2, 1999 Oct 3, 1998} \\
\hline <S> & & C> & & & & & < & \\
\hline \multicolumn{9}{|l|}{Net sales} \\
\hline Metals Segment & \$ & 17,984 & & 13,328 & \$ & 46,747 & \$ & 44,427 \\
\hline \multirow[t]{2}{*}{Chemicals Segment} & & 13,040 & & 14,712 & & 40,214 & & 40,031 \\
\hline & \$ & 31,024 & \$ & 28,040 & \$ & 86,961 & \$ & 84,458 \\
\hline \multicolumn{9}{|l|}{Operating income} \\
\hline Metals Segment & \$ & 1,575 & \$ & 191 & \$ & 2,717 & \$ & 1,231 \\
\hline \multirow[t]{2}{*}{Chemicals Segment} & & 86 & & 865 & & 716 & & 1,617 \\
\hline & & 1,661 & & 1,056 & & 3,433 & & 2,848 \\
\hline \multicolumn{9}{|l|}{Unallocated expenses} \\
\hline Corporate & & 200 & & 190 & & 703 & & 646 \\
\hline \multicolumn{9}{|l|}{expense, net of} \\
\hline interest income & & 180 & & 162 & & 428 & & 405 \\
\hline \multicolumn{9}{|l|}{Income before} \\
\hline income taxes & \$ & 1,281 & \$ & 704 & \$ & 2,302 & \$ & 1,797 \\
\hline \multicolumn{9}{|l|}{</TABLE>} \\
\hline & & & 6 & & & & & \\
\hline
\end{tabular}

Synalloy Corporation
Management's Discussion And Analysis Of Financial Condition
And Results Of Operations

The following is management's discussion of certain significant factors that affected the Company during the quarter ended October 2, 1999. (Dollar amounts are in thousands except for per share data.)

Consolidated sales for the quarter increased 11 and three percent year to date compared to the same periods one year ago as improving conditions in the Metals Segment more than offset continued deterioration in the textile color business during the third quarter. Consolidated net income increased 82 and 28 percent for the quarter and year to date, respectively, compared to the same periods one year ago.

Metals Segment sales increased 35 and five percent in the quarter and year to date, respectively. Operating income increased 723 and 121 percent in the quarter and year to date, respectively. A strong 34 percent increase in unit volumes in the third quarter was largely responsible for the increase in dollar sales. After four years of unrelenting declines that brought stainless pipe prices down to about one-half of the high reached during 1995, the third quarter ended with prices about 15 percent above their 1999 lows. If this trend toward higher prices is supported in the market place, sales and profits
from stainless pipe should continue to improve.
The piping systems business has improved dramatically from a year ago. The backlog for these products, \(\$ 23,900\) at October 2, 1999, is at a healthy level that should produce good operating results through the end of next year.

Chemicals Segment sales decreased 11 percent in the quarter compared to the same quarter last year, and year to date sales were slightly above last year's total. Operating income declined 90 and 56 percent in the quarter and year to date, respectively. Reduced demand coupled with lower prices for textile colors led to the declines. As foreign sourcing of dyes for the domestic textile industry has become more pervasive, sales prices have plummeted to levels that in many cases defy economic logic. Under these adverse conditions, the company is focusing its efforts on the products and customers where it can best compete effectively. Management's strategy of developing specialty chemical sales to reduce the segment's dependence on textile colors has continued to show progress. Non textile color products now represent almost one-half of sales and are expected to grow substantially next year.

Selling and administrative expenses for the quarter and year to date were 10 percent of consolidated sales compared to last year's quarter and year to date totals of nine percent. The increase in expense came from increases in profit-based incentives and the allowance for doubtful accounts to establish reserves against several potentially uncollectible receivable accounts.

Synalloy Corporation
Management's Discussion And Analysis Of Financial Condition
And Results Of Operations - Continued

Cash flows from operations totaled \(\$ 3,239\) during the first nine months of 1999 compared to \(\$ 7,329\) generated during the same period one year ago. The decrease in cash flows came primarily from increases in accounts receivable and inventories, offset by an increase in accounts payable totaling \(\$ 2,837\) in 1999, compared to a \(\$ 3,186\) decrease from the same accounts in 1998. The decrease was offset by the \(\$ 1,020\) increase in income taxes payable from 1998 to 1999. The Company used part of the cash flows generated in 1999 to purchase in 167,525 shares of the Company's common stock for \(\$ 1,149\). The Company expects that available cash and existing lines of credit will be sufficient to meet normal operating requirements, including capital expenditures and payment of dividends over the near term.

On October 22, 1999, the Company purchased 260,000 shares of its common stock at \(\$ 6.25\) per share, for a total purchase price of \(\$ 1,625\). The purchase completes the previously announced stock repurchase program and represents about four percent of the outstanding shares.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995

The statements contained in this management discussion and analysis that are not historical facts may be forward looking statements. The forward looking statements are subject to certain risks and uncertainties, including without limitation those identified below, which could cause actual results to differ materially from historical results or those anticipated. Readers are cautioned not to place undue reliance on these forward looking statements, which speak only as of their dates. The following factors could cause actual results to differ materially from historical results or those anticipated: adverse economic conditions, the impact of competitive products and pricing, product demand and acceptance risks, raw material and other increased costs, customer delays or difficulties in the production of products, and other risks detailed from time to time in Synalloy's Securities and Exchange Commission filings. Synalloy Corporation assumes no obligation to update the information included herein.

PART II: OTHER INFORMATION

Synalloy Corporation

Item 1. Legal Proceedings

None

Item 2. Change In Securities

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission Of Matters To A Vote Of Security Holders:

None
Item 5. Other Information

None

Item 6. Exhibits And Reports On Form 8-K
The following exhibits are included herein: None

The Company did not file any reports on Form \(8-K\) during the three months ended October 2, 1999

\section*{SIGNATURES}

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> SYNALLOY CORPORATION
> (Registrant)

Date: November 5, 1999

Date: November 5, 1999
/s/ James G. Lane, Jr. James G. Lane, Jr., Chairman and Chief Executive Officer
/s/ Gregory M. Bowie Gregory M. Bowie Vice President, Finance
<TABLE> <S> <C>
<ARTICLE> 5
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\hline <PERIOD-END> & & OCT-2-1999 \\
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\hline <SECURITIES> & & 0 \\
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